# Experience Curves: Theory and Practice (...and Strategy)

Modeling Technological Innovation Santa Fe Institute, August 13-15, 2008

#### Fundamentals less than novel...

For the things we have to learn before we can do them, we learn by doing them, e.g. men become builders by building and lyreplayers by playing the lyre.

Aristotle, Nicomachean Ethics, Book II, Ch 1

Proceeds to discuss rôle of teacher; implied distinction:

- replicative learning (hygienic);
- constructive learning (strategic).

December 27. - Killed a young goat, and lamed another, so that I catched it, and led it home in a string. When I had it home, I bound and splintered up its leg, which was broke.

N.B. - I took such care of it, that it lived; and the leg grew well and as strong as ever; but by my nursing it so long it grew tame, and fed upon the little green at my door, and would not go away. This was the first time that I entertained a thought of breed up some tame creatures, that I might have food when my powder and shot was all spent.

Daniel Defoe—Robinson Crusoë<sup>1</sup>

Trial-and-Error → Routine-Error-Trial-and-Discovery...Routine

## Short History of the Experience Curve (I)

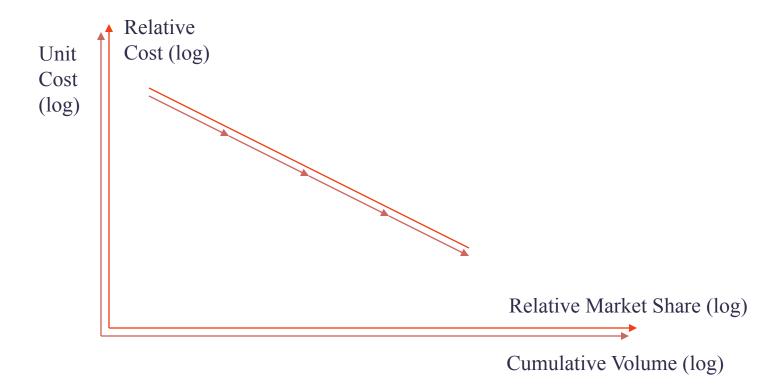
- 1885 Hermann Ebbinghaus Über das Gedächtnis
- 1894 Lloyd Morgan—learning by trial-and-error
- 1926 G.S. Snoddy plotting skill acquisition



## Short History of the Experience Curve (II)

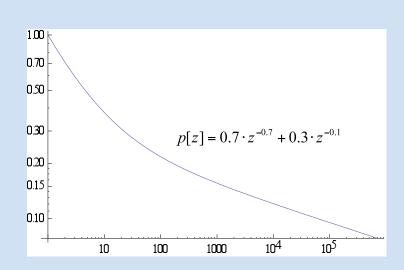
1936 T.P. Wright at Lockheed – Factors affecting the costs of airplanes

1966 Bruce Henderson at BCG



#### Common deviations from power-law

#### Cost-specific learning

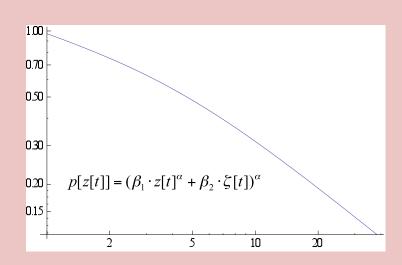


The log-log slope of total cost is the cost-weighted average of the constituent slopes (shallowest slope to dominate eventually):

$$p[z] = \sum_{i} \beta_{i} \cdot z^{\alpha_{i}}$$

$$\frac{p'[z]}{p[z]} \cdot z = \frac{\sum_{i} \alpha_{i} \cdot \beta_{i} \cdot z^{\alpha_{i}}}{\sum_{i} \beta_{i} \cdot z^{\alpha_{i}}} = \frac{\sum_{i} w_{i} \cdot \alpha_{i}}{\sum_{i} w_{i}}, \text{ with } w_{i} = \sum_{i} \beta_{i} \cdot z^{\alpha_{i}}$$

#### Shared costs and diverse clocks



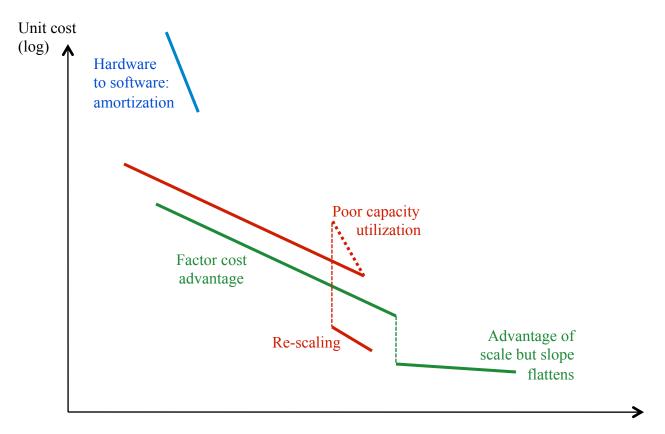
Costs of activity z are shared with an initially small but rapidly growing activity  $\zeta$ . Essentially a "clock malfunction."

Diverse clocks (e.g.):

- manufacturing;
- advertising;
- R&D.

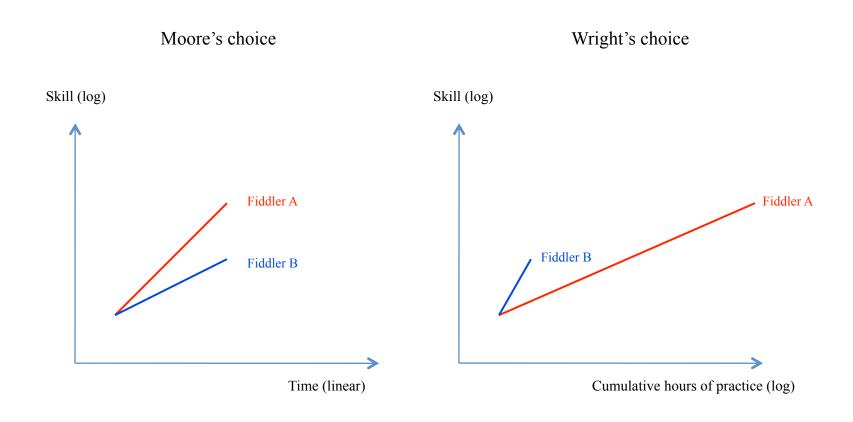
### More than one game in town: scale, utilization, amortization...

(specialization/integration, (de-)centralized production, focus/breadth...)



Cumulative production (log)

# On Moore's "Law" or how to pick a violin virtuoso?



#### The Proper Clock

Moore's curve is not a proper framework for assessing progress:

- when experience accumulates in geometic fashion, it is a trivial corollary of Wright's experience curve;
- if there were other cases (none known) where it applied, it would deserve further attention;
- but, in any case, it suggests a causal relationship between performance and calendar time;
- which fails as a "proper clock" to account for the use of resources;
- identifying the proper clock far from obvious in many cases.

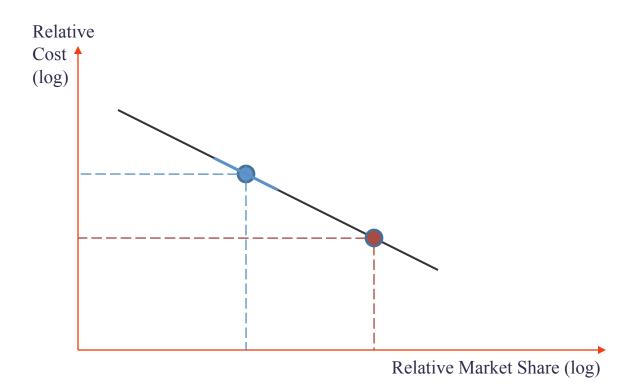
## Bending the e-curve (1)

Reason 1: environment

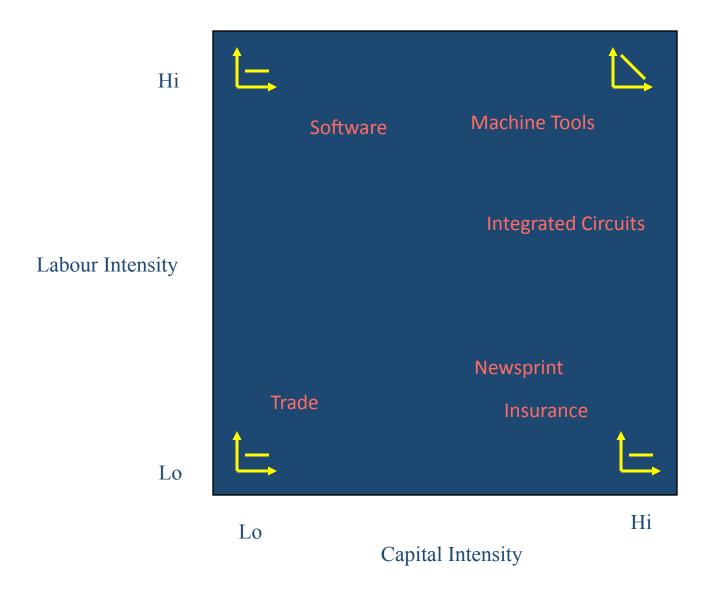
|       | Max Speed | Acceleration |         |
|-------|-----------|--------------|---------|
| Car A | 250 km/h  | 5 s          | Track X |
| Car B | 220 km/h  | 3 s          | Track Y |

## Bending the e-curve (2)

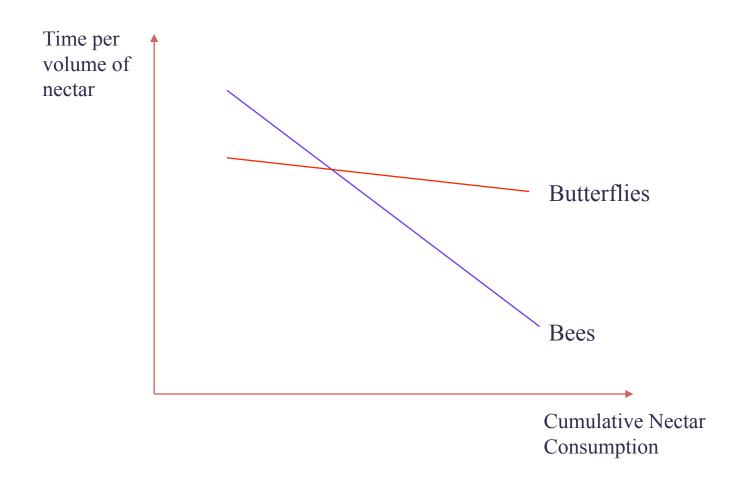
Reason 2: strategy and stealth



## Driven by industry characteristics?



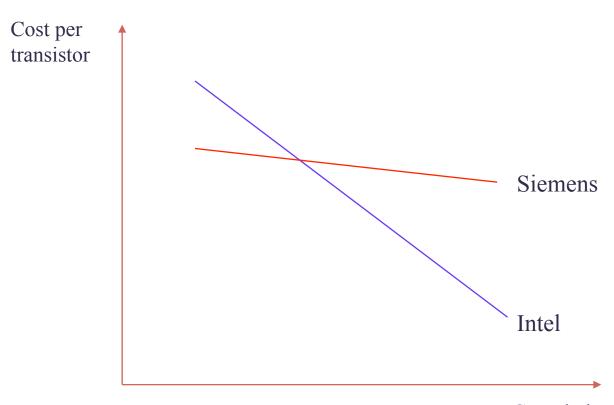
## Hymenopterists vs. Lepidopterists



Science News, April 11, 1998 – *How Bright Is a Butterfly?*By Susan Milius; Research: Dave Goulson and J.S. Cory; University of Southampton (UK)

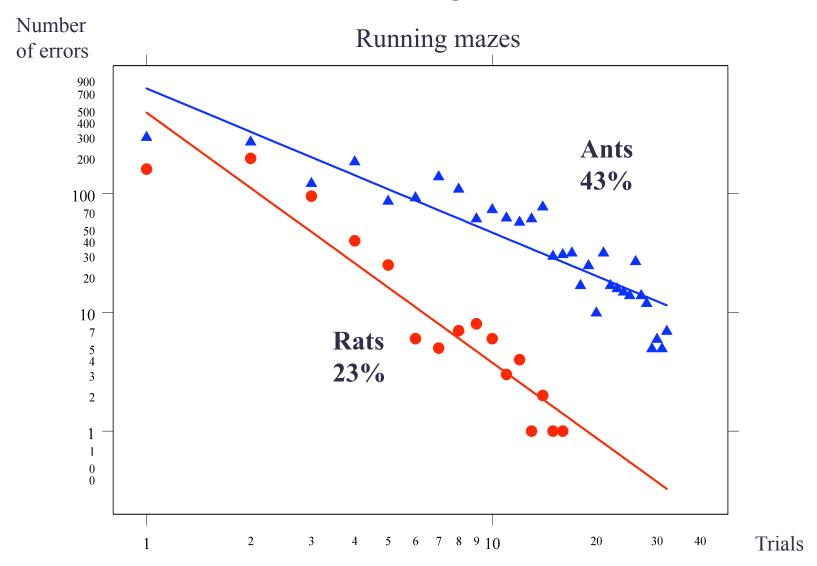
## Integrated Circuits: Intel vs. Siemens

#### Competing on slope or volume?



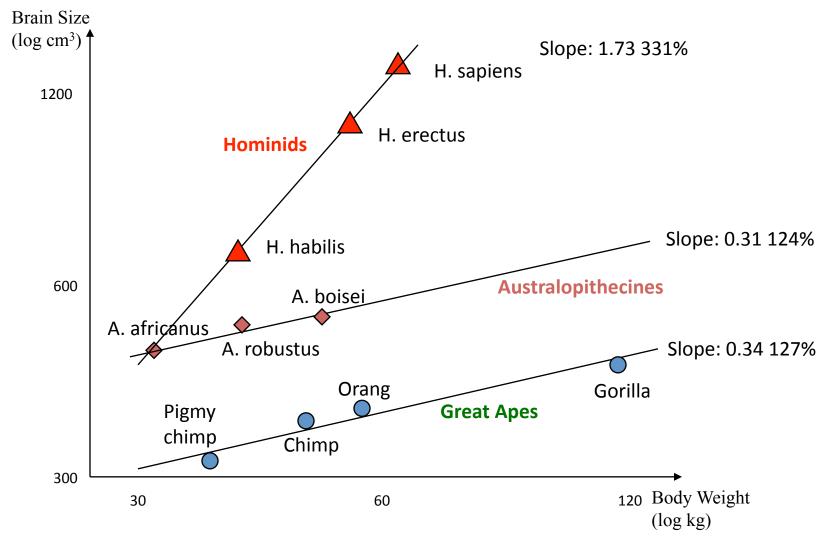
Cumulative IC Production

## Culture vs. Organization



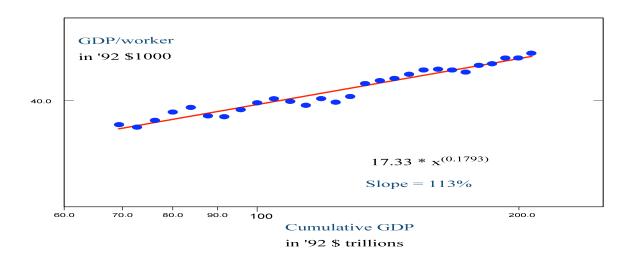
Attributed to T. Schneirla (1953) and E. O. Wilson (1971) in John T. Bonner: The evolution of culture in animals (1980)

### Slope Change in Brain – Body Allometry

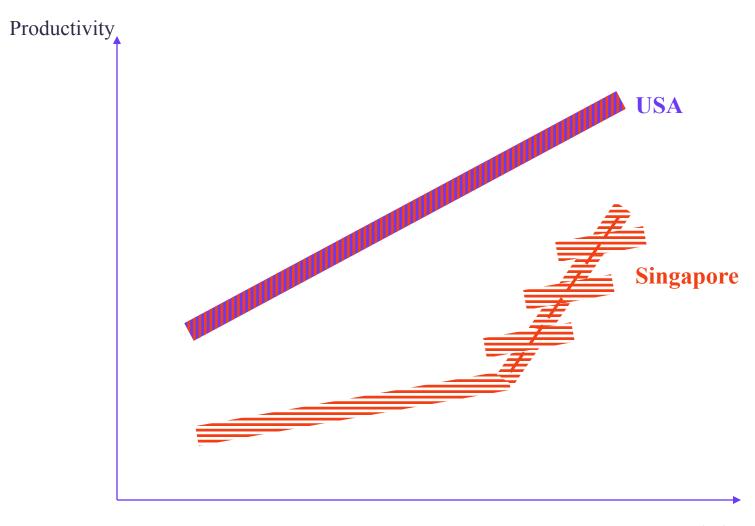


D. Pilbeam and S.J. Gould (Science 1974): Size and scaling in human evolution.

## The Learning Curve of a Nation US 1969 - 1996

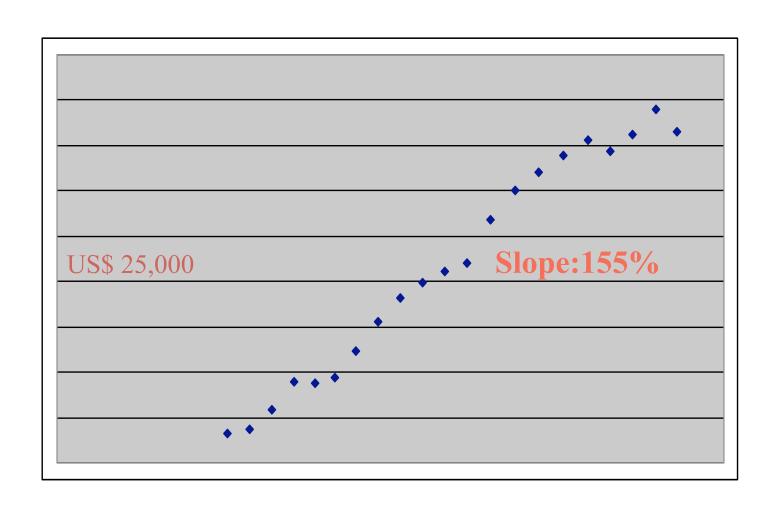


### Singapore Quandary

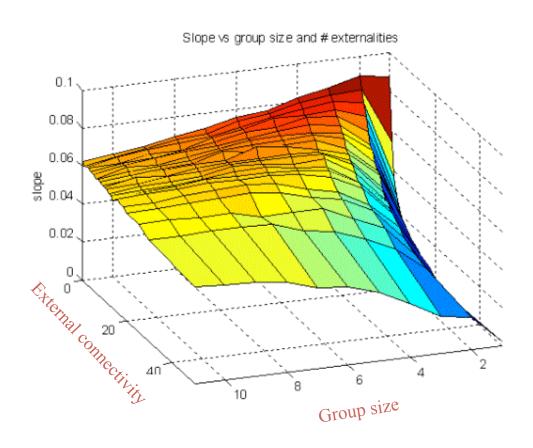


Cumulative GNP

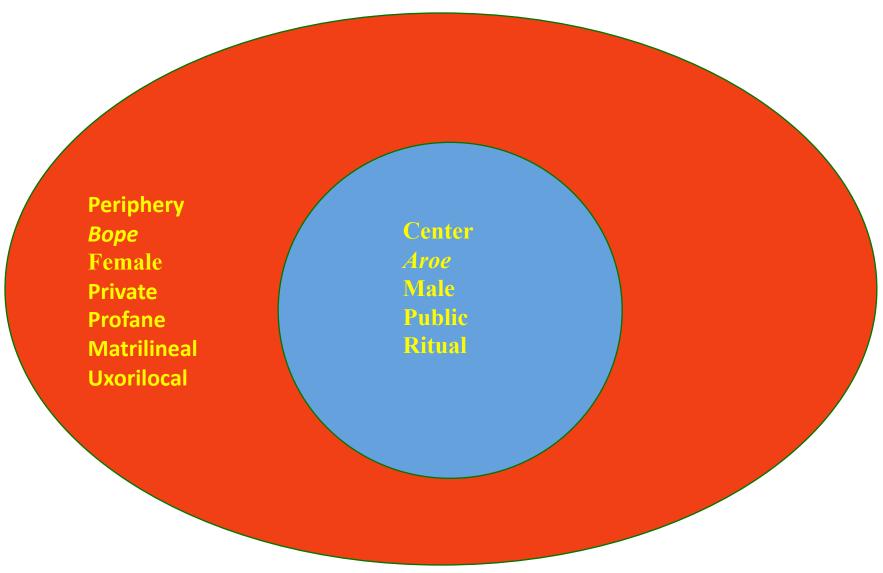
## Leap-frogging: for how long? Singapore 1981-2001



### Social Structure and Learning



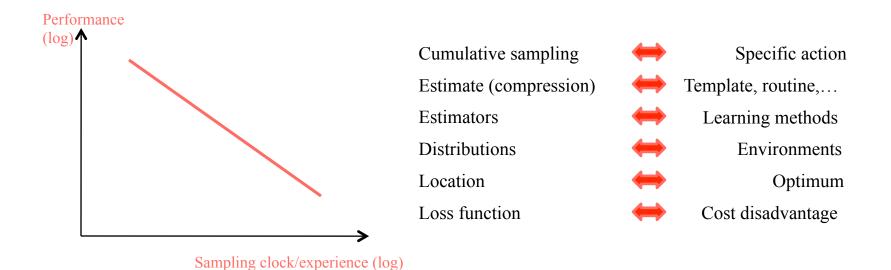
## The Bororo Village



J. Christopher Crocker – *Vital Souls* 

## Learning the Basics of Learning CSSS 2008 Project

Model of a basic learning "monad" (a lonad or a loid from a learning somethingoid):





### Prevailing Models Problematic

A look at three influential models:

- Muth (1986): "bag" of solutions, random search;
- Auerswald, e.a. (2000): graph of solutions, proximity search;
- Huberman (2001): pathways of solutions, "bag" of new edges.

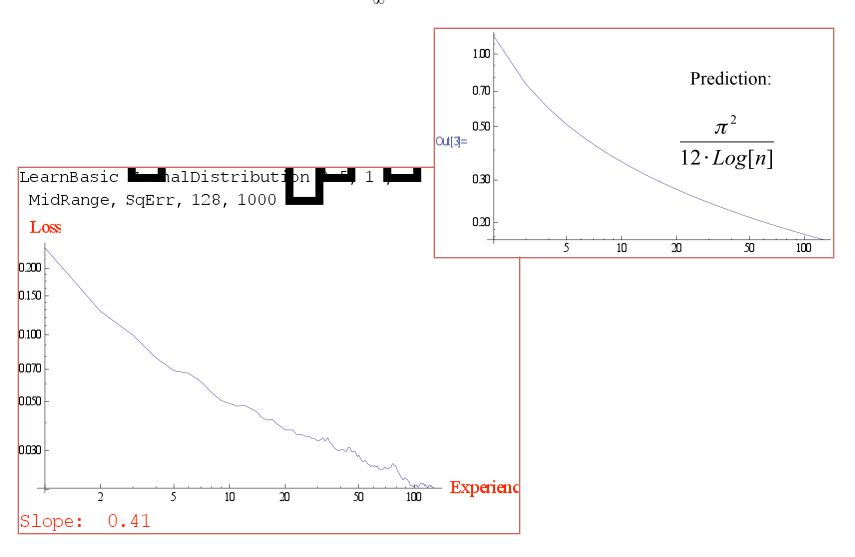
Petitio principii in all (least in Huberman) by assuming "remarkable foresight" in telling good solutions from bad ones and to wait until former pop up:

• learning is explained by recourse to knowledge whose source is left unexplained.

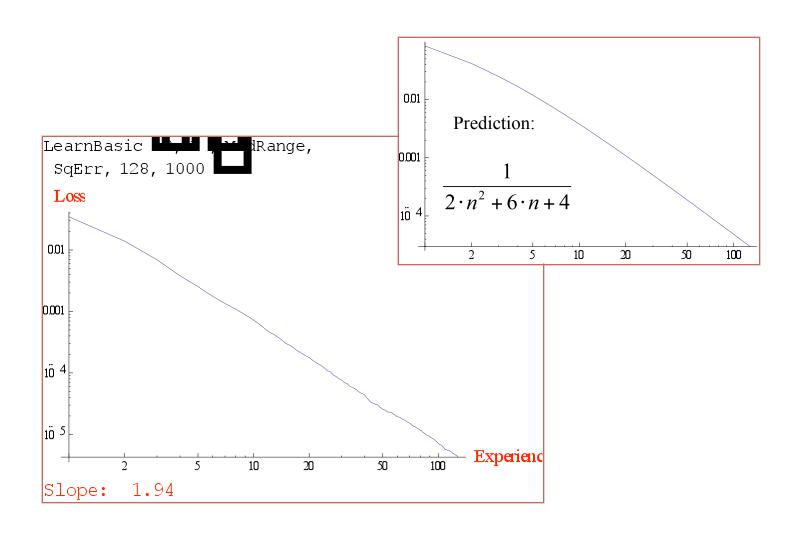
Modest explanatory punch: variety of slopes remains elusive.

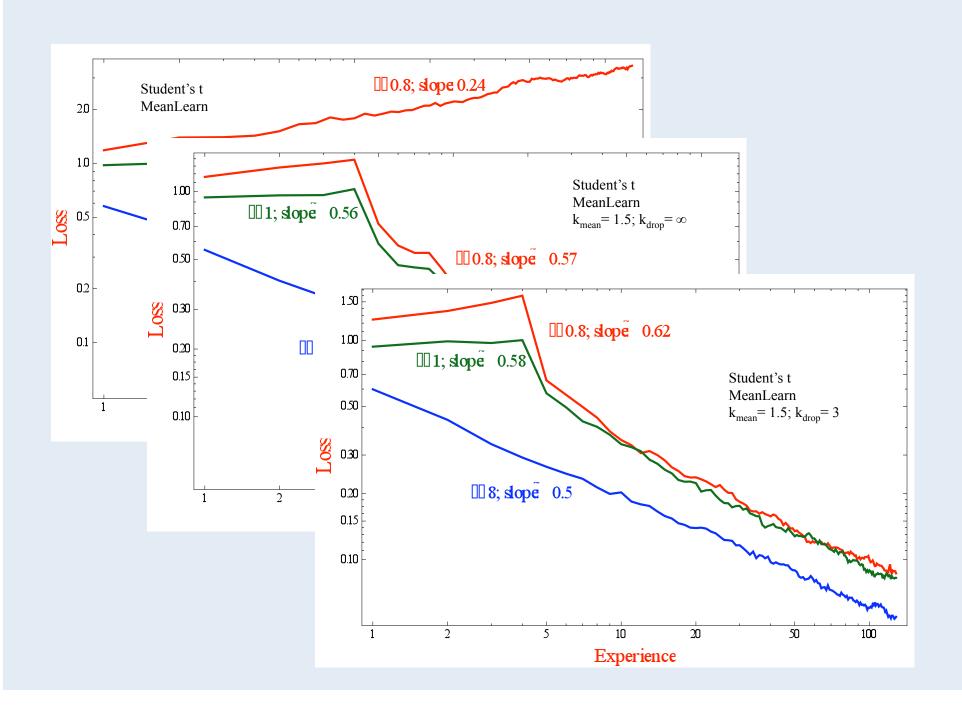
Relatively complex models and limited generality.

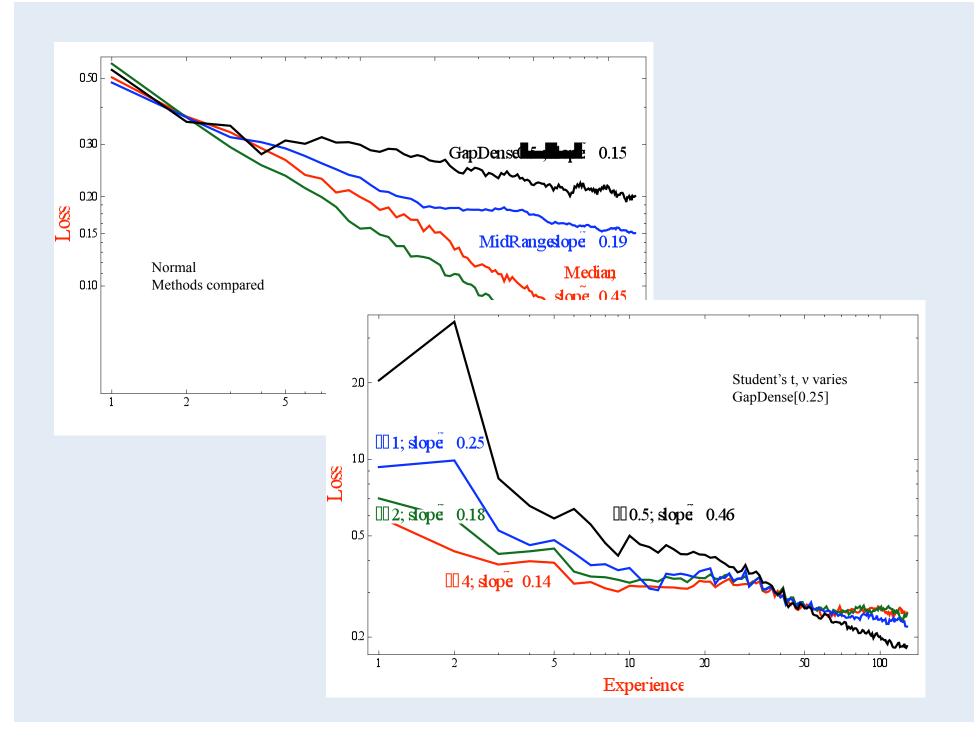
## Estimation of Center of Normal Distribution with $L_{\infty}$ Norm



## Estimation of Center of Uniform Distribution with $L_{\infty}\mbox{ Norm}$



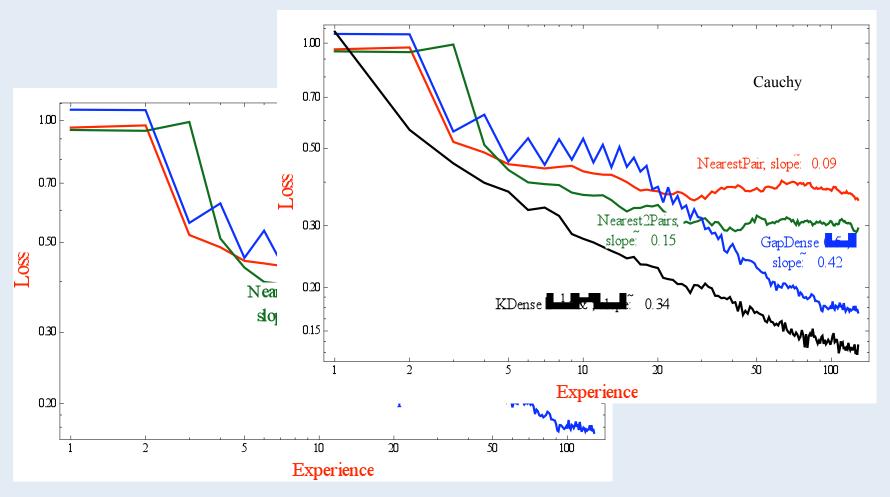




#### **Proper Breeding**

The "neglected" estimator (mode, density):

- Grenander/Parzen too "otherworldly;"
- but of evolutionary interest:
  - multiple sensory (micro-)receptors;
  - benefits in seeking out abundance and avoiding scarcity.



The principal merits of this model in our view are:

- A natural mapping between model and a variety of learning phenomena.
- Capable of generating a wide variety of slopes and of trace this variation to what is essentially an ecological (mis)match between environment and learning method.
- Learning methods can evolve and hybridize in simple gradual steps:
  - improved the rate of learning (slope) in a particular environment and/or
  - gain in robustness across different or varying environments.
- "Atomic:" single-agent of minimal complexity. Structured (spatial, social) ensembles of multiple agents with feed-back and feed-forward mechanisms are easily conceived and readily justified in several contexts (neuronal configurations, social organizations, &c.).
- Parsimony and explanatory punch. No recourse to some prior and unexplained source of foresight and prudent judgment in avoiding "bad ideas."

Theory
Suite of "learning" metaphors
Modeling



 $\Delta$  slope