

# Chile Complex Systems Summer School 2013

## Applications of Game Theory

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# Contents

- 1.- Concepts of game theory
- 2.- 2x2 symmetric games
- 3.- Emergence of cooperation.
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# ¿What is a game?

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In a game two or more player interact, adopting strategic decisions

The game is characterized by two aspects

1) The set of strategies available to the players

2) The payoff obtained by each strategy when confronting the others

Player 2

	Rock	Paper	Scissors
Rock	0, 0	-1, 1	1, -1
Paper	1, -1	0, 0	-1, 1
Scissors	-1, 1	1, -1	0, 0

Player 1

# Rational choice

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The choices made by individuals in a society try to maximize their benefits and minimize their costs and risks.

People make decisions about how they should act (**adopt a strategy**) by comparing the costs and benefits (**payoff**) of different courses of action.



"It is not from the benevolence of the butcher, the brewer, or the baker that we expect our dinner, but from their regard to their own interest." Adam Smith (1776)

"[Political economy] does not treat the whole of man's nature as modified by the social state, nor of the whole conduct of man in society. It is concerned with him solely as a being who desires to possess wealth, and who is capable of judging the comparative efficacy of means for obtaining that end." John Stuart Mill (1836)



The Homo Economicus acts to obtain the highest possible well-being for him or herself given available information about opportunities and other constraints

# Best response – Nash Equilibrium

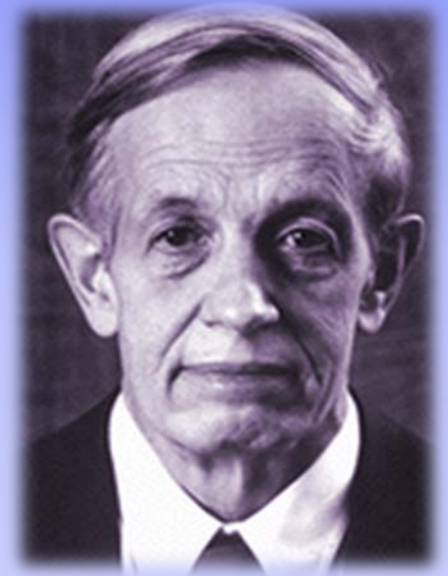
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There are  $n$  players

Each player  $i$  can choose one strategy  $s_i$  from a set of strategies  $S$

We say that the strategy  $t \in S$  is a best response to  $s_i$  if by playing  $t$  one gets the highest possible payoff

A Nash Equilibrium is a strategy that is the best response to itself, or a couple of strategies that are mutually best responses to the other



# NashEquilibrium

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		Column	
		Strategy a	Strategy b
File	Strategy a	1,2	0,1
	Strategy b	2,1	1,0

(b,a) is the Nash equilibrium.

Column best choice is always **a**, File best response is **b**

File best choice is always **b**, Column best response is **a**

# NashEquilibrium

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Sometimes, the Nash equilibrium is not trivially found

Player B

Player A

	R	P	S
R	0, 0	-1, 1	1, -1
P	1, -1	0, 0	-1, 1
S	-1, 1	1, -1	0, 0



# NashEquilibrium

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Sometimes, there are more than one Nash equilibrium

## Battle of the sexes

A couple is planning vacations. The woman prefers the beach, the man prefers the mountain. Both prefer spending their time together than separated

		Woman	
		Mountain	Beach
Man	Mountain	2,1	0,0
	Beach	0,0	1,2

# Mixed strategy

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Consider the game “Matching pennies”

Player B

	Head	Tail
Player A Head	1,-1	-1,1
Tail	-1,1	1,-1

	$p$ H	$(1-p)$ T
$q$ H	1,-1	-1,1
$(1-q)$ T	-1,1	1,-1

If there is Nash equilibrium, each player would be able to choose an optimum frequency in response to the other player choice

# Mixed strategy

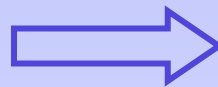
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As **A** can always change its strategy in response to what **B** does, **B** looks for a choice whose payoff is independent of what **A** does

		Player B	
		p H	(1-p) T
Player A	q H	1,-1	-1,1
	(1-q) T	-1,1	1,-1

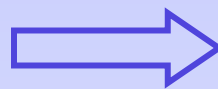
If **A** plays **H**, **B** wins  $-p+(1-p)$ ; If **A** plays **T**, **B** wins  $p-(1-p)$

$$p-(1-p)=-p+(1-p)$$



$$p=1/2$$

$$q-(1-q)=-q+(1-q)$$



$$q=1/2$$

# Evolutionary Stable Strategies

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Consider a population having adopted a unique shared strategy

Due to mutation or incorporation, suddenly one individual adopts a different strategy.

If due to this different strategy the “mutant” beats the rest of the population, by imitation the individuals will adopt the mutant strategy

In other case, the mutant will be ignored

If the population adopted a strategy such that no mutant can take advantage of the situation, this strategy is called evolutionarily stable

# Evolutionary Stable Strategies

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Each player has the same set of available pure strategies  $R = \{R_1, R_2, \dots, R_N\}$

The player can choose a pure or mixed strategy  $\mathbf{r}$

$\mathbf{r} = (p_1, p_2, \dots, p_N)$ , with  $p_i \geq 0$  and  $\sum p_i = 1$  (this defines a simplex)

**Payoff Matrix**

$$A = (a_{ij})$$

$a_{ij}$  is the payoff  $R_i$  gets against  $R_j$

The payoff  $\mathbf{r}_1$  gets when playing against  $\mathbf{r}_2$  is

$$\mathbf{r}_1 A \mathbf{r}_2 = \sum_{i,j} p_{1i} p_{2j} a_{ij}$$

# Evolutionary Stable Strategies

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A best response to a strategy  $r_1$  is a strategy  $r_2$  such that  $(r_2 A r_1)$  is a maximum.

In the case when all the player have the same set of available strategies, a Nash equilibrium is a strategy that is its own best response

$$r_j A r_i \leq r_i A r_i \quad \forall j$$

If it is the only best response is a Strict Nash Equilibrium

$$r_j A r_i < r_i A r_i \quad \forall j \neq i$$

A key question in Game Theory is about the existence of a profile of strategies in a population that is stable and resistant to perturbations

Mutants can not take any advantage. If a population with strategy  $r_i$  is invaded by individuals with strategy  $r_j$

$$r_j A ((1 - \varepsilon)r_i + \varepsilon r_j) < r_i A ((1 - \varepsilon)r_i + \varepsilon r_j) \quad \forall j \neq i$$

# Evolutionary Stable Strategies

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$$r_j A((1 - \varepsilon)r_i + \varepsilon r_j) < r_i A((1 - \varepsilon)r_i + \varepsilon r_j) \quad \forall j \neq i$$

$$(1 - \varepsilon)(r_i A r_i - r_j A r_i) + \varepsilon(r_i A r_j - r_j A r_j) > 0$$

Strict Nash equilibrium

$$r_i A r_i > r_j A r_i$$

$$r_i A r_i = r_j A r_i \Rightarrow$$

Stability

$$r_i A r_j > r_j A r_j$$

# Evolutionary Games

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The behavior can be defined by trial and error. Adaptation and learning are key factors

The games are played in a population, where each individual receives a score

Strategies that work better than the average spread while others disappear. The restriction of rational behavior can be relaxed

Each player plays with all the population or only its neighbors (mean field vs. spatial)

The success of each player determines the number of followers or descendants in the next step (Selection)

The descendants or imitators inherit or copy the strategy with some error (mutation)

If you reach the Nash equilibrium (global) no other strategy can invade



# Replicator Dynamics

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The replicator equation describes the evolution of the frequencies of strategies in a population, with selection proportional to the fitness

Payoff Matrix

$$A = (a_{ij})$$

Population

$$\vec{x} = (x_1, x_2, \dots, x_i, \dots, x_N)$$

$$e_i = (0, 0, \dots, 0, 1, 0, \dots, 0)$$

$$\sum_i x_i = 1$$

$i$  Payoff

$$f_i(\vec{x}) = e_i A \vec{x}^T$$

Mean payoff

$$\bar{f}(\vec{x}) = \vec{x} A \vec{x}^T$$

# Replicator Dynamics

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$x_i$  is the frequency of strategy (phenotype)  $i$ ,  $f_i$  its fitness, the equation is

$$\dot{x}_i = x_i (f_i(\vec{x}) - \bar{f}(\vec{x})), \quad \bar{f}(\vec{x}) = \sum_i x_i f_i(\vec{x})$$

It can be shown that if a strategy is evolutionary stable then it is a stationary state of the replicator equation

# Replicator Dynamics: RPS

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	Rock	Paper	Scissors
Rock	0, 0	-1, 1	1, -1
Paper	1, -1	0, 0	-1, 1
Scissors	-1, 1	1, -1	0, 0

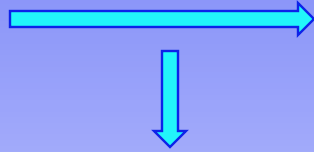


$$A = \begin{pmatrix} 0 & -1 & 1 \\ 1 & 0 & -1 \\ -1 & 1 & 0 \end{pmatrix}$$

# Replicator Dynamics: Stability

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$$\begin{aligned}\frac{dx}{dt} &= x(-1+x+2y) \\ \frac{dy}{dt} &= y(1-y-2x)\end{aligned}$$



$$\begin{aligned}x &= x^* + \varepsilon \\ y &= y^* + \delta\end{aligned}$$

$$\begin{aligned}\frac{d(x^* + \varepsilon)}{dt} &= \frac{d\varepsilon}{dt} = (x^* + \varepsilon)(-1 + x^* + \varepsilon + 2(y^* + \delta)) \\ \frac{d(y^* + \delta)}{dt} &= \frac{d\delta}{dt} = (y^* + \delta)(1 - y^* - \delta - 2(x^* + \varepsilon))\end{aligned}$$

$$\begin{aligned}\frac{d\varepsilon}{dt} &= x^*(-1+x^*+2y^*) + x^*(\varepsilon+2\delta) + \varepsilon(-1+x^*+2y^*) \\ \frac{d\delta}{dt} &= y^*(1-y^*-2x^*) - y^*(2\varepsilon+\delta) + \delta(1-y^*-2x^*)\end{aligned}$$

$$\begin{pmatrix} \frac{d\varepsilon}{dt} \\ \frac{d\delta}{dt} \end{pmatrix} = \begin{pmatrix} a & b \\ c & d \end{pmatrix} \begin{pmatrix} \varepsilon \\ \delta \end{pmatrix}$$

$$a = 2(x^* + y^*) - 1$$

$$b = 2x^*$$

$$c = -2y^*$$

$$d = 1 - 2(x^* + y^*)$$

# Replicator Dynamics: Linear stability

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$$\begin{array}{l} x^* = 0 \\ y^* = 0 \end{array} \quad \begin{pmatrix} -1 & 0 \\ 0 & 1 \end{pmatrix}$$

$$\begin{array}{l} \lambda_1 = 1 \\ \lambda_2 = -1 \end{array}$$

$$\begin{array}{l} x^* = 0 \\ y^* = 1 \end{array} \quad \begin{pmatrix} 1 & 0 \\ -2 & -1 \end{pmatrix}$$

$$\begin{array}{l} \lambda_1 = 1 \\ \lambda_2 = -1 \end{array}$$

$$\begin{array}{l} x^* = 1 \\ y^* = 0 \end{array} \quad \begin{pmatrix} 1 & 2 \\ 0 & -1 \end{pmatrix}$$

$$\begin{array}{l} \lambda_1 = 1 \\ \lambda_2 = -1 \end{array}$$

$$\begin{array}{l} x^* = 1/3 \\ y^* = 1/3 \end{array} \quad \begin{pmatrix} \frac{1}{3} & \frac{2}{3} \\ -\frac{2}{3} & -\frac{1}{3} \end{pmatrix}$$

$$\begin{array}{l} \lambda_1 = i\sqrt{3} \\ \lambda_2 = -i\sqrt{3} \end{array}$$

# Replicator Dynamics: Linear stability

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## Equilibria

$(1,0,0)$   
 $(0,1,0)$   
 $(0,0,1)$

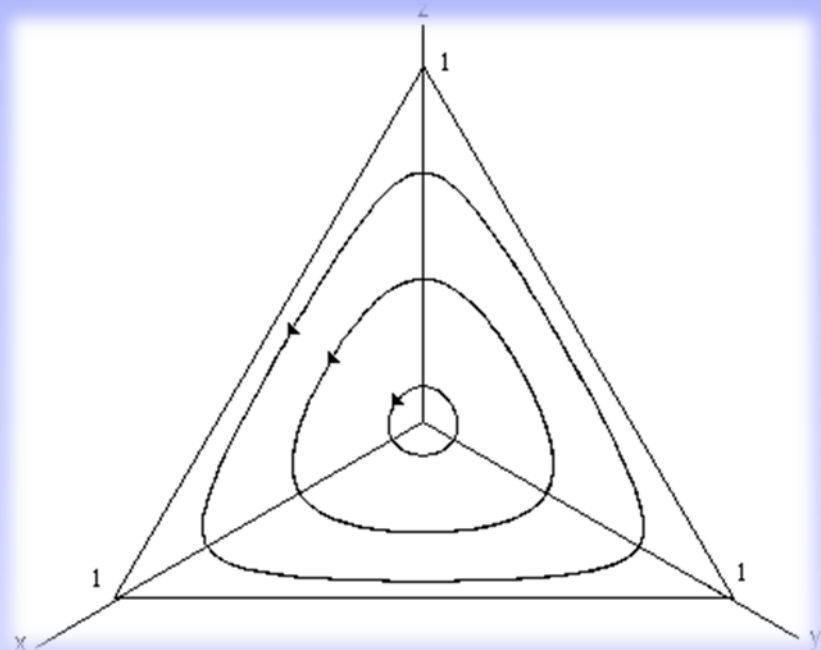
Saddle

$\left( \frac{1}{3}, \frac{1}{3}, \frac{1}{3} \right)$

Center

$$\frac{dx}{dt} = x(-1 + x + 2y)$$

$$\frac{dy}{dt} = y(1 - y - 2x)$$



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# 2x2 Symmetric Games

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Each player can choose between two available strategies

	E1	E2
E1	a,a	b,c
E2	c,b	d,d



$$A = \begin{pmatrix} a & b \\ c & d \end{pmatrix}$$

Consider a population that plays E1 with prob.  $x$  and E2 with prob.  $(1-x)$

$$f_1 = xa + (1-x)b$$

$$f_2 = xc + (1-x)d$$

$$\bar{f} = x[xa + (1-x)b] + (1-x)[xc + (1-x)d]$$

$$\frac{dx}{dt} = x(f_1 - \bar{f}) = x(1-x)(x(a-b-c+d) + (b-d))$$



# 2x2 Symmetric Games

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$$A = \begin{pmatrix} a & b \\ c & d \end{pmatrix} \longrightarrow \begin{pmatrix} a - c & 0 \\ 0 & d - b \end{pmatrix}$$

$$\bar{f} = x(a - c) + (1 - x)(d - b)$$

$$\frac{dx}{dt} = x(f_1 - \bar{f}) = x(x(a - c) - [x^2(a - c) + (1 - x)^2(d - b)])$$

$$\frac{dx}{dt} = x(1 - x)[x(a - c) - (1 - x)(d - b)] = x(1 - x)[x(a - b - c + d) + (b - d)]$$

# 2x2 Symmetric Games

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Each player can choose between two available strategies

	E1	E2
E1	$a_1, a_1$	$0, 0$
E2	$0, 0$	$a_2, a_2$

$$\longrightarrow A = \begin{pmatrix} a_1 & 0 \\ 0 & a_2 \end{pmatrix}$$

Consider a population that plays E1 with prob.  $x$  and E2 with prob.  $(1-x)$

$$f_1 = xa + (1-x)b$$

$$f_2 = xc + (1-x)d$$

$$\frac{dx}{dt} = x(f_1(\vec{x}) - \bar{f}(\vec{x})) = x(1-x)(xa_1 - (1-x)a_2)$$

Steady states  $\frac{dx}{dt} = 0 \implies x = 1, \quad x = 0, \quad x = \frac{a_2}{a_1 + a_2}$

# 2x2 Symmetric Games

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$$\dot{x}_1 = x_1(1-x_1)(x_1 a_1 - (1-x_1)a_2)$$

$$x_1^* = \frac{a_2}{a_1 + a_2}$$

If  $a_1 > 0$  and  $a_2 < 0$ , the flux is always



If  $a_1 < 0$  and  $a_2 > 0$ , the flux is always



$$|x_1^*| > 1$$

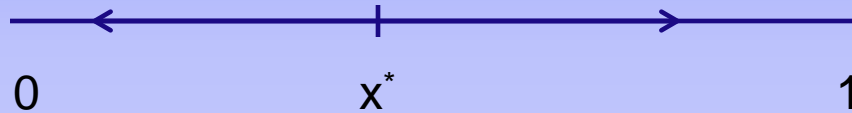
# 2x2 Symmetric Games

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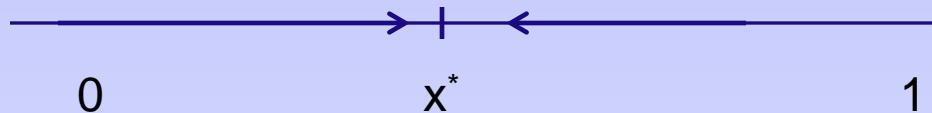
$$\dot{x}_1 = x_1(1-x_1)(x_1 a_1 - (1-x_1)a_2)$$

$$x_1^* = \frac{a_2}{a_1 + a_2}$$

If  $a_1 > 0$  and  $a_2 > 0$ , the flux close to  $x^*$ , where the derivative is null



If  $a_1 < 0$  and  $a_2 < 0$ , the flux close to  $x^*$ , where the derivative is null



# 2x2 Symmetric Games

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There are three (four) types of 2x2 Symmetric Games

$$A = \begin{pmatrix} a_1 & 0 \\ 0 & a_2 \end{pmatrix}$$

Games type I (IV):  $a_1 < 0$  y  $a_2 > 0$  ( $a_1 > 0$  y  $a_2 < 0$ )

Prisoner's dilemma

Games type II:  $a_1 > 0$  y  $a_2 > 0$

Coordination Games

Games type III:  $a_1 < 0$  y  $a_2 < 0$

Hawks and doves

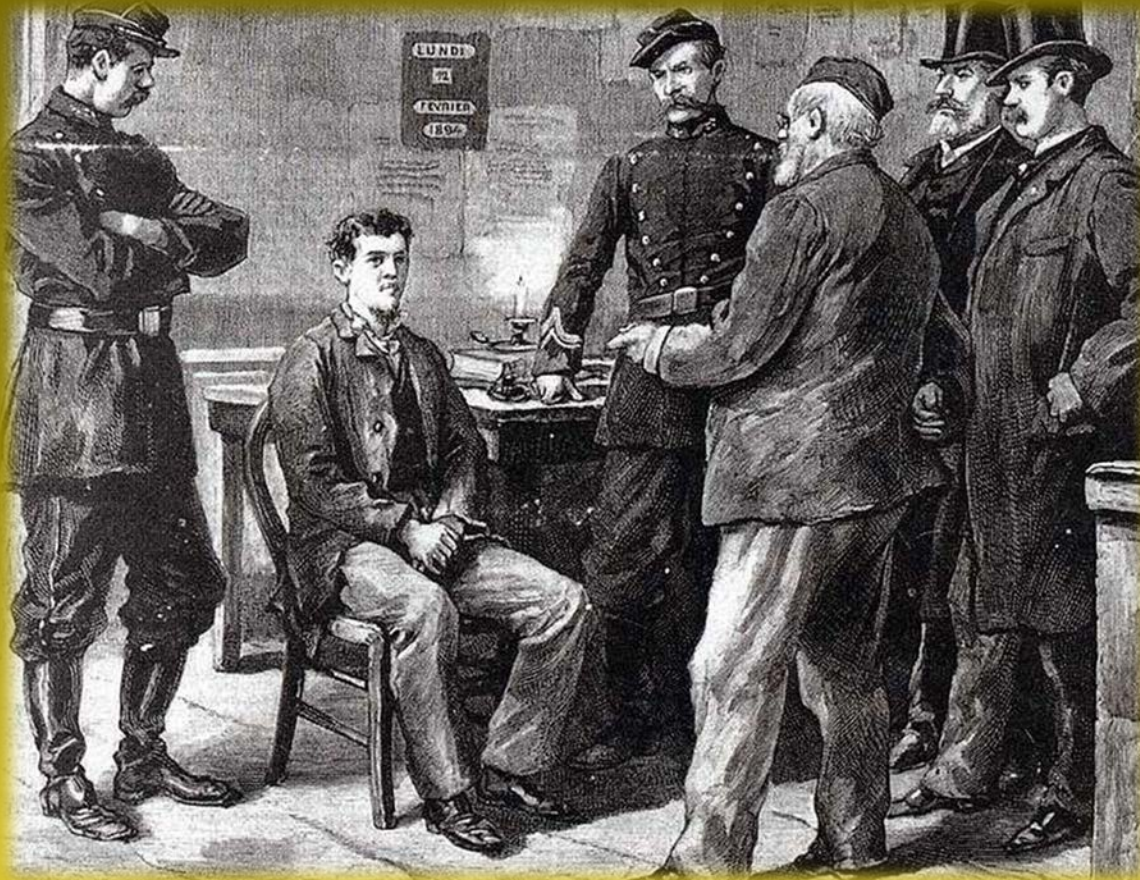
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# Prisoner's Dilemma

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Cooperation is more frequent than suggested by models based on rational behaviour

# Prisoner's Dilemma

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Two partners in crime are separated into separate rooms at the police station and given a similar deal.

If one implicates the other, he may go free while the other receives a 20 years in prison.

If neither implicates the other, both are given moderate sentences (1 year)

If both implicate the other, the sentences for both are severe (5 years).



# Prisoner's Dilemma

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Prisoners' dilemma		prisoner B			
		confess		remain silent	
prisoner A	confess	 5 years   5 years	 0 year   20 years		
	remain silent	 20 years   0 year	 1 year   1 year		

# Prisoner's Dilemma

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	Cooperate	Defect
Cooperate	R, R	S, T
Defect	T, S	P, P

R REWARD for mutual cooperation  
S SUCKER'S payoff  
T TEMPTATION to defect  
P PENALTY for mutual defection

With  $T > R > P > S$  and  $R > (T+S)/2$

# Prisoner's Dilemma

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(D) is dominant for player 1

and player 2

	Cooperate	Defect
Cooperate	R	S
Defect	T	P

	Cooperate	Defect
Cooperate	R	T
Defect	S	P

$T > R$   
 $P > S$

Both are better off if the other cooperates  $T > P$

# Prisoner's Dilemma

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Each player has a dominant strategy to implicate the other. Thus in equilibrium each receives a harsh punishment, but both would be better off if each remained silent.

In simple instances, rational decision prevails. Always defect.

However, in the iterative defect is not always optimal and that mutual cooperation can cause a net gain in the two agents

In a repeated or iterated prisoner's dilemma, cooperation may be sustained through trigger strategies.

From the individual point of view desertion is the rational choice, while cooperation is the collective rational behavior.

The lack of cooperation is the tragedy of the commons. A situation in which multiple individuals, motivated only by self-interest and acting independently but rationally, end up destroying a limited shared good, even when it is clear that it is in their interest, either as individuals or together that such destruction do not happen.

# Prisoner's Dilemma

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	Cooperate	Defect
Cooperate	R	S
Defect	T	P

$T > R$   
 $P > S$

$P(D, D) > P(C, D) \Rightarrow \text{ESS?}$

$P(D, D) > P(C, D) \Rightarrow P > 0$

$P(C, C) > P(D, C) \Rightarrow \text{ESS?}$

$P(C, C) > P(D, C) \Rightarrow R > T$  **False**

# Prisoner's Dilemma

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Payoff Matrix

$$A = \begin{pmatrix} R & S \\ T & P \end{pmatrix}$$

$$f_C = (1,0)A \begin{pmatrix} x \\ 1-x \end{pmatrix}$$

$$f_D = (0,1)A \begin{pmatrix} x \\ 1-x \end{pmatrix}$$

$$\bar{f} = (x,1-x)A \begin{pmatrix} x \\ 1-x \end{pmatrix}$$

Replicator  
Equation

$$\frac{dx}{dt} = x \left( f_C - \bar{f} \right)$$

# Prisoner's Dilemma

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$$\frac{dx}{dt} = x(f_C - \bar{f})$$

$$\bar{f} = x f_C + (1-x) f_D$$

$$\frac{dx}{dt} = x(1-x)(f_C - f_D)$$

$$f_C = xR + (1-x)S$$

$$f_D = xT + (1-x)P$$

$$\frac{dx}{dt} = x(1-x)(x(R-T) - (1-x)(P-S))$$

With  $T > R > P > S$  and  $R > (T+S)/2$

$$\frac{dx}{dt} = 0 \Rightarrow x = 0$$

$x = 1$  is unstable,

$$\left| \frac{P-S}{(R-T) + (P-S)} \right| > 1$$

# Axelrod Tournament

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R. Axelrod invited a group of Game Theory researchers to propose different strategies for an iterated P.D.

Each strategy played against all the others including itself and a randomly alternating strategy



# Prisoner's Dilemma

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**Tit for tat (TFT)**

- Always cooperate on the first round; defect only after the other player has defected

**Tit for 2 tats(TF2T)**

- Always cooperate on the first round; defect only after the other player has defected two consecutive times

**Suspicious Tit for tat (STFT)**

- Similar a *TFT*, but starts defecting

**Naive Probe(SI)**

- Starts cooperating , defects after a defection and also sporadically

**Remorse probe(SR)**

- Similar a *SI*, but never avenges a defection responding his own defection

**Explorer (E)**

- Starts defecting and if the opponent responds defecting plays *TFT*,. If the opponent does not avenge a defection alternates D and C

**Vindictive (V)**

- Starts cooperating, but once the opponent defects, always defects

**Free Rider (AD)**

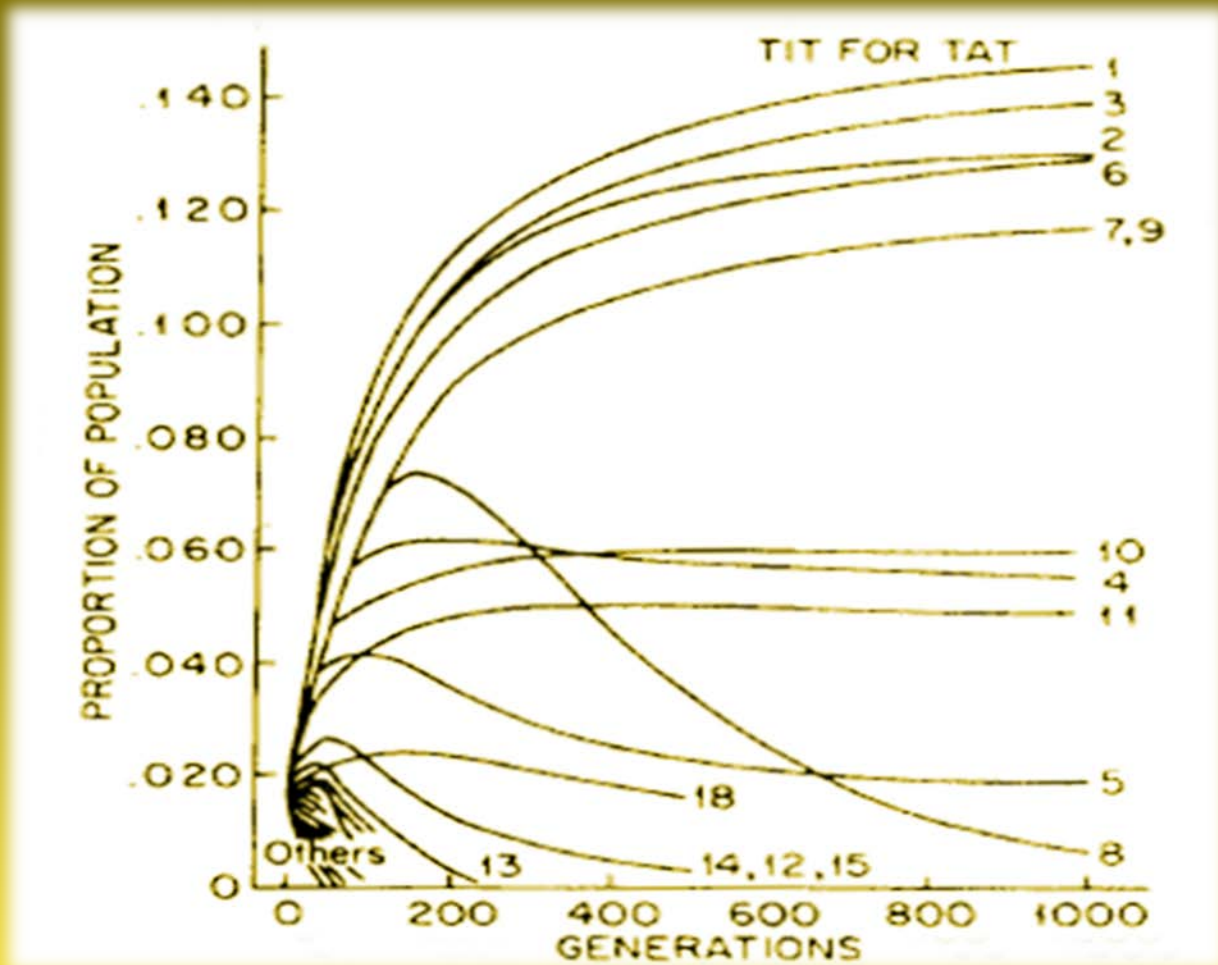
- Always defects

**Cooperator (AC)**

- Always cooperates

# Iterated Prisoner's Dilemma

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# Axelrod Tournament

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TFT was the winner, exploiting the following attributes

- (i) being affable
- (ii) Being sensitive to provocation
- (iii) Not being rancorous

Don't be envious

Don't play as if it were a zero sum game

You don't have to beat your opponent for you to do well

Be nice (don't be the first to defect)

Start by cooperating, and reciprocate cooperation

Retaliate appropriately

Always punish defection immediately,

But use “measured” force — don't overdo it

Don't hold grudges

Always reciprocate cooperation immediately

# Prisoner's Dilemma

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A spatial variant of the iterated prisoner's dilemma

A model for cooperation vs. conflict in groups

It shows spread of

*altruism*

*exploitation for personal gain*

in an interacting population of agents learning from each other

Initially population consists of cooperators and a certain amount of defectors

Advantage of defection is determined by the 'payoff matrix'

A player can change strategy, by selecting the most favourable strategy from itself and its direct neighbours

# Prisoner's Dilemma

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In spatial games, players interact with their neighbors and adopt the state that is more convenient.

Reveals the importance of social topology (complex networks) and bounded rationality (expectation based on local conjecture) to describe how cooperative behavior spreads in the population.

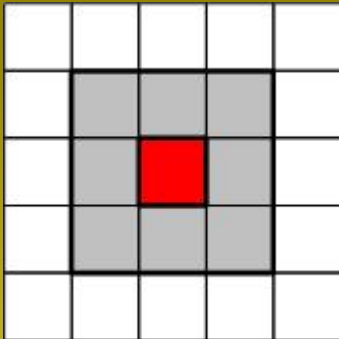
In models where complex networks are considered, the cooperators can invade defectors.

# Prisoner's Dilemma

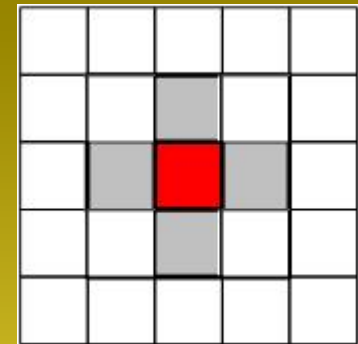
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The interaction topology can be described by a network or graph

First models: Square lattices



Moore



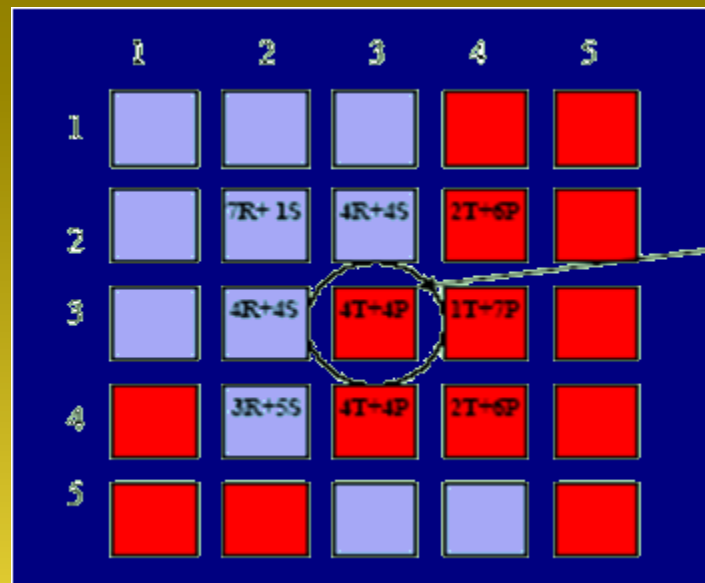
Von Neumann

# Prisoner's Dilemma

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Strategies : C (blue) D(red)

Consider a Moore neighborhood (8 neighbors)  
The central site imitates the strategy of the neighbor who accumulates the greatest benefit



Site(2,2) is the selected one  $\Rightarrow$  (3, 3) changes from red to blue

# Prisoner's Dilemma

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	Cooperate	Defect
Cooperate	1	0
Defect	b	$\varepsilon$



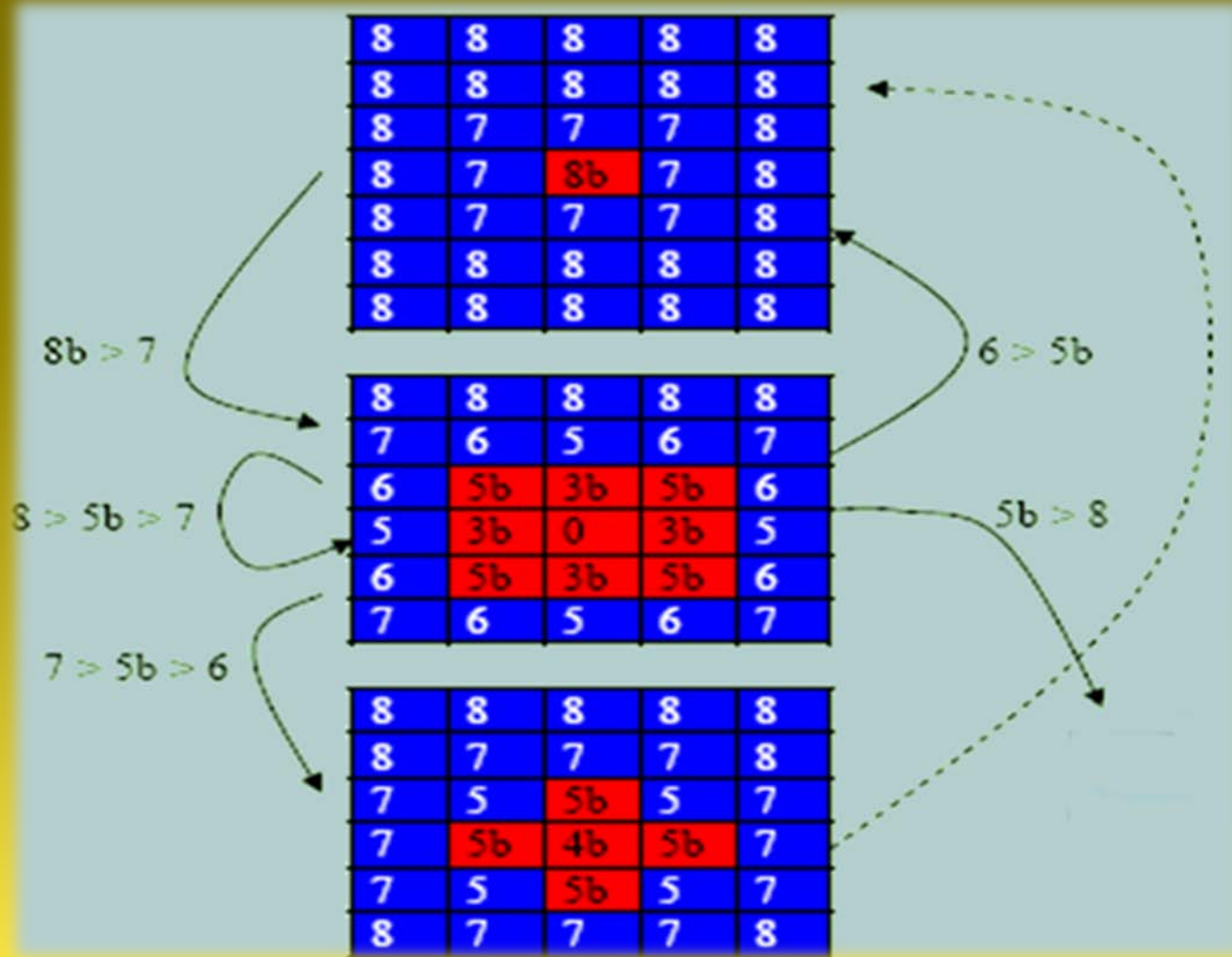
# Prisoner's Dilemma

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Depending on the value of  $b$  there can be four scenarios. When a single defector is inserted into a sea of cooperators, always expands to a  $3 \times 3$  block of cooperators and then

- (i) returns the state of the starting block
- (ii) remains there indefinitely
- (iii) creates a cross-shaped cluster and returns to the initial state
- (iv) spread defection

# Prisoner's Dilemma



# Prisoner's Dilemma

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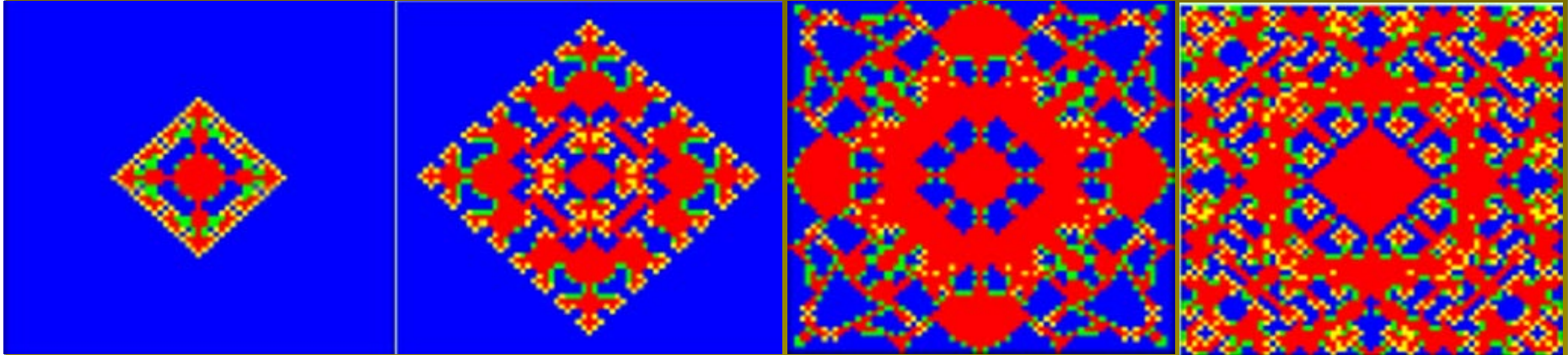
A cooperator can not expand in a sea of defectors

Cooperation can propagate only if inserted in a cluster, e.g. for  $b < 3/2$ , It can start with a cluster  $2 \times 2$ , which in the next period evolves to  $4 \times 4$ , and then to  $6 \times 6$ .

Space games allow you to show the possibility of co-existence of cooperation and defection

# Prisoner's Dilemma

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Cooperators



No Cooperators



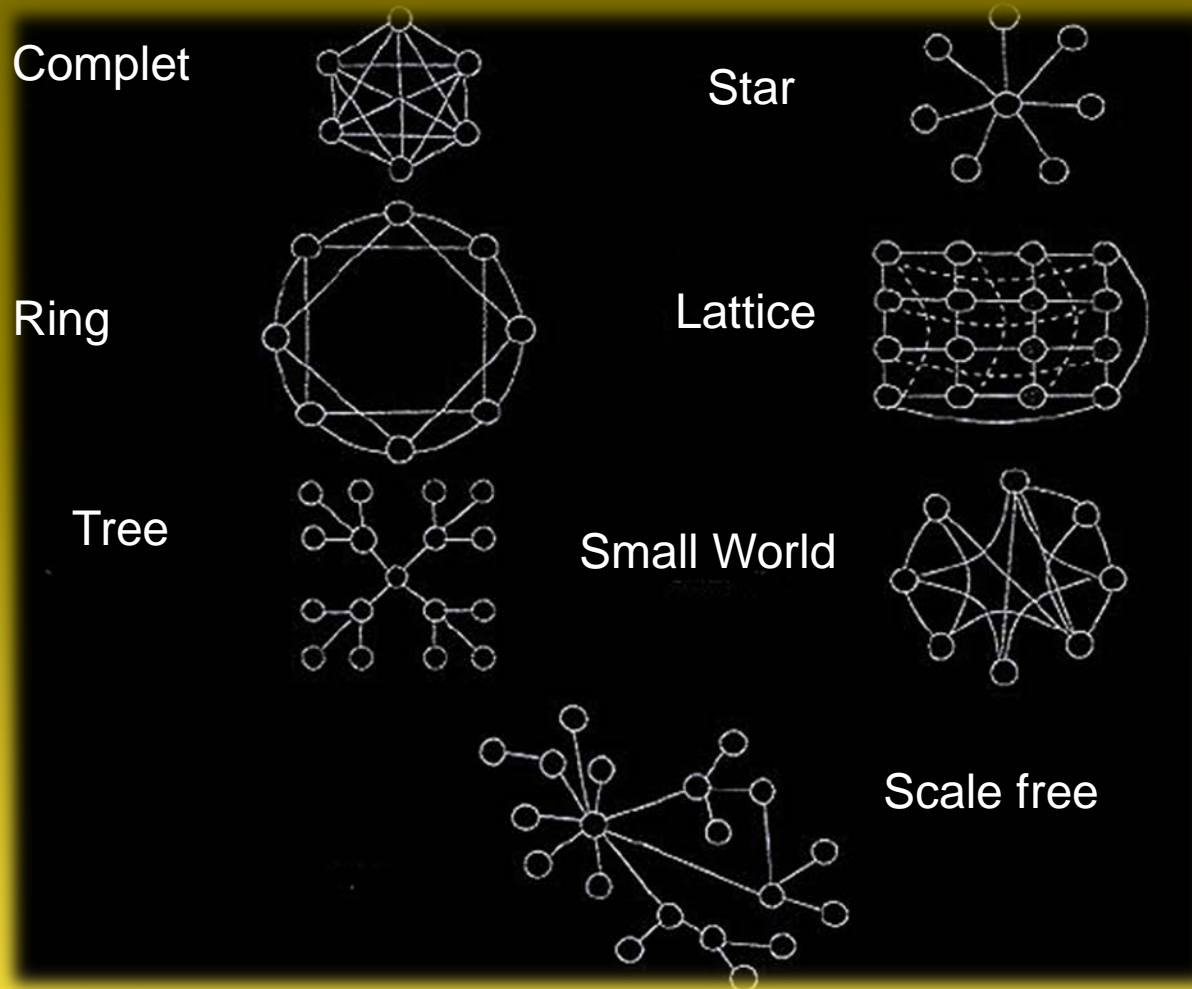
NC → C



C → NC

# Prisoner's Dilemma

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# Prisoner's Dilemma

54

	Synchronous updating		Asynchronous updating	
	Proportion cooperating	Rounds to steady-state	Proportion cooperating	Rounds to steady-state
Complete	no cooperation	1	no cooperation	27.2 (4.19)
Star	$P(\text{all Cs}) = \frac{1}{2}$ $P(\text{all Ds}) = \frac{1}{2}$	1	$P(\text{all Cs}) = \frac{1}{2}$ $P(\text{all Ds}) = \frac{1}{2}$	27.3 (4.10)
Ring	0.967 (.0075)	189.2* (57.45)	0.998 (0.0010)	very large number of rounds
Grid	0.358 (0.071)	no steady state	0.538 (0.071)	no steady state
Tree	$P(\text{all Cs}) = 0.6$ $P(\text{all Ds}) = 0.4$	14.4 (1.12)	0.894 (0.003)	no steady state
Small-world	0.713 (0.021)	150.2* (96.79)	0.700 (0.014)	no steady state
Power	0.947 (0.011)	20.5 (5.22)	0.944 (0.012)	58.4 (13.0)

# Ultimatum Game

55

Two players interact to decide how to divide a sum of money  $M$  that is given to them.

The first player, the offerer  $O$ , proposes how to divide the sum between the two players  $(M-x, x)$

The second player, the acceptor  $A$ , can either accept or reject this proposal.

If the  $A$  player rejects the offer, both receive nothing.

If the  $A$  player accepts, the money is split according to the proposal.

Rational players: Offer  $x$  very small, Accept  $x > 0$

# Ultimatum Game

56

One solution, Nash equilibrium

$$D = (M - \varepsilon, \varepsilon)$$

It is the “rational” solution based on the axioms

- 1 Each player prefers a payoff  $\alpha$  to  $\beta$  if  $\alpha > \beta$
- 2 Both players know 1
- 3 **O** can calculate the optimal offer



# Ultimatum Game

57

University students

Modal offer = 50%.

Mean offer = 40%–50%.

Offers < 20% rejected

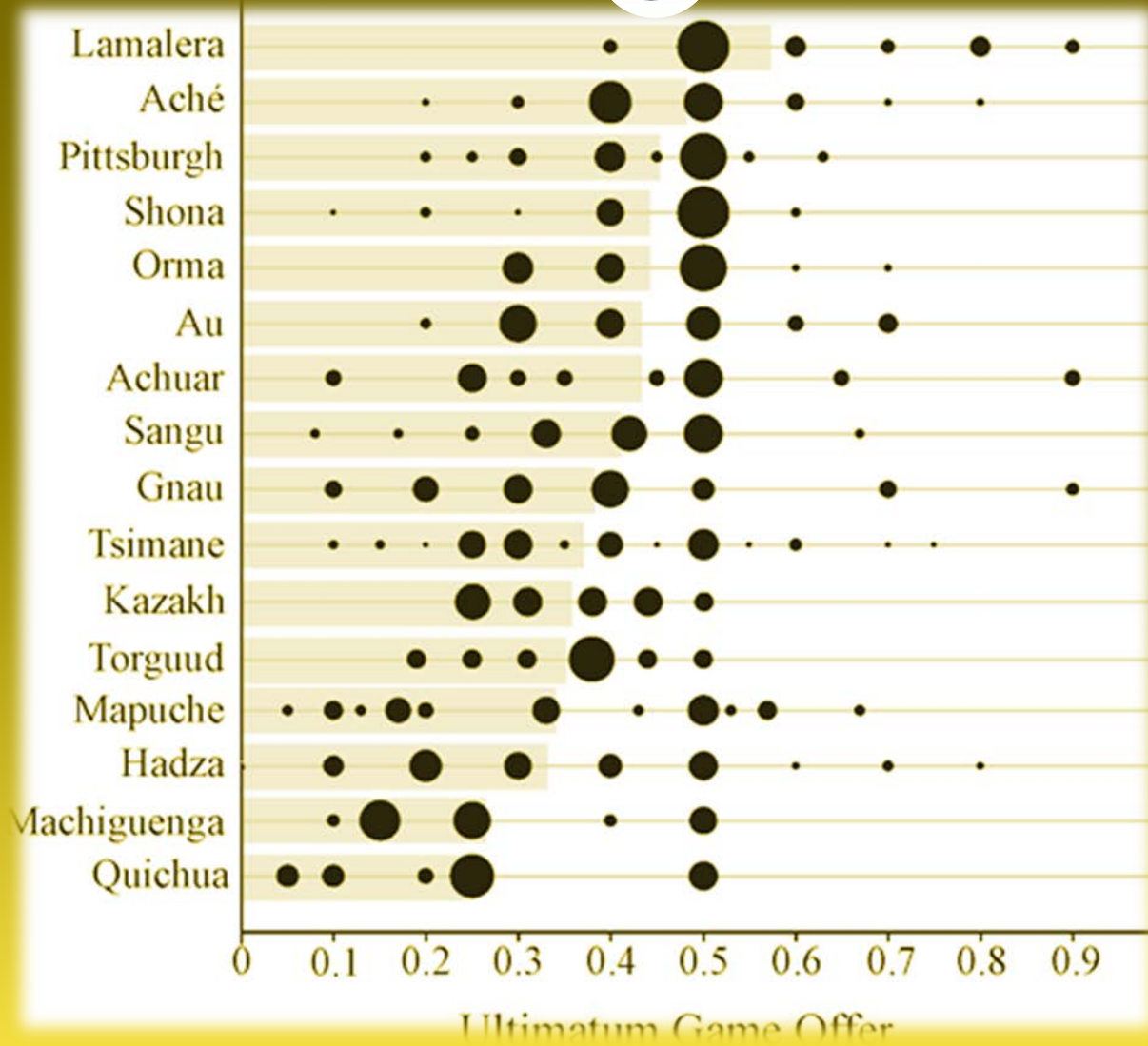
# Ultimatum Game

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# Ultimatum Game

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# Ultimatum Game - Replicator

60

The trade amount is 1

The players have equal chance of being **A** or **O**

When  $i$  is **O** offers  $p_i$

When  $i$  is **A** rejects any offer below  $q_i$

The strategy of a player is defined by  $(p, q)$

$$1 - p_i \geq q_i$$

# Ultimatum Game - Replicator

61

Payoff of a player  $(p_1, q_1)$

$$1 - p_1 + p_2$$

$$p_1 \geq q_2 \wedge p_2 \geq q_1$$

$$1 - p_1$$

$$p_1 \geq q_2 \wedge p_2 < q_1$$

$$p_2$$

$$p_1 < q_2 \wedge p_2 \geq q_1$$

$$0$$

$$p_1 < q_2 \wedge p_2 < q_1$$

# Ultimatum Mini Game

62

Offers  $l$  (low),  $h$  (high):  $0 < l < h < 1/2$

- 4 strategies:  $G_1 - G_4$
- $G_1 = (l, l)$  : reasonable
- $G_2 = (h, l)$  : altruist
- $G_3 = (h, h)$  : fair
- $G_4 = (l, h)$  : ambitious

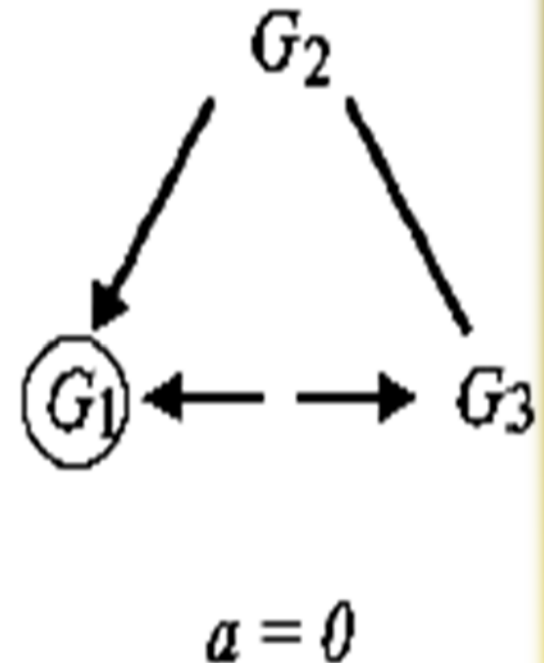
**Table 1.** Payoff matrix for the mini-ultimatum game.

	$G_1$	$G_2$	$G_3$	$G_4$
$G_1$	1	$1 - l + h$	$h$	$l$
$G_2$	$1 - h + l$	1	1	$1 - h + l$
$G_3$	$1 - h$	1	1	$1 - h$
$G_4$	$1 - l$	$1 - l + h$	$h$	0

# Ultimatum Mini Game

63

- $G_1$  is a fix point
- A mixed population  $G_1$  and  $G_3$  converge to  $G_1$  or  $G_3$
- A mixed population  $G_1$  and  $G_2$  tends to  $G_1$
- A mixed population  $G_2$  and  $G_3$  is neutrally stable



# Ultimatum Mini Game

64

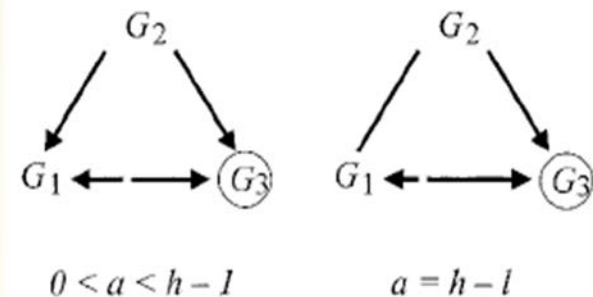
Consider that accepting a low offer affects the reputation  
 The mean offer of a O-h to a A-l is reduced by a  
 In an extreme case, when  $h-l=a$ , O has all the information about  
 A,  $G_3$  is stable,  $G_1$  y  $G_2$  are neutrally stable.

With information, fairness dominates

Table 2. Payoff matrix for the mini-ultimatum game with information.

	$G_1$	$G_2$	$G_3$	$G_4$
$G_1$	1	$1-l+h-a$	$h-a$	$l$
$G_2$	$1-h+l+a$	1	$1-a$	$1-h+l$
$G_3$	$1-h+a$	$1+a$	1	$1-h$
$G_4$	$1-l$	$1-l+h$	$h$	0

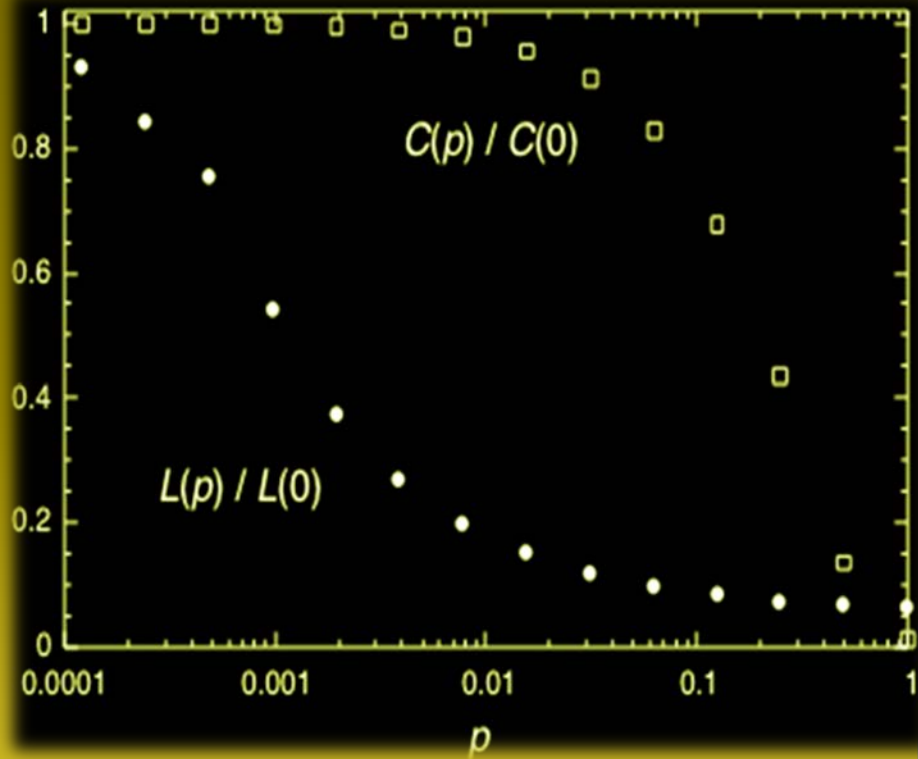
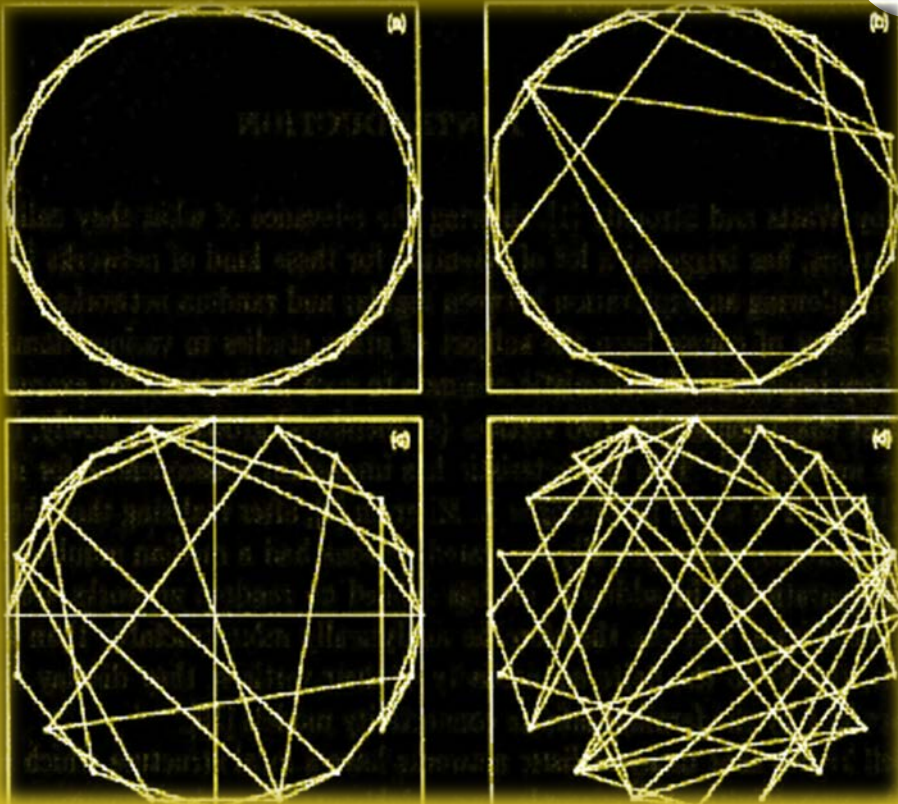
Fairness





# Evolutionary Ultimatum Game

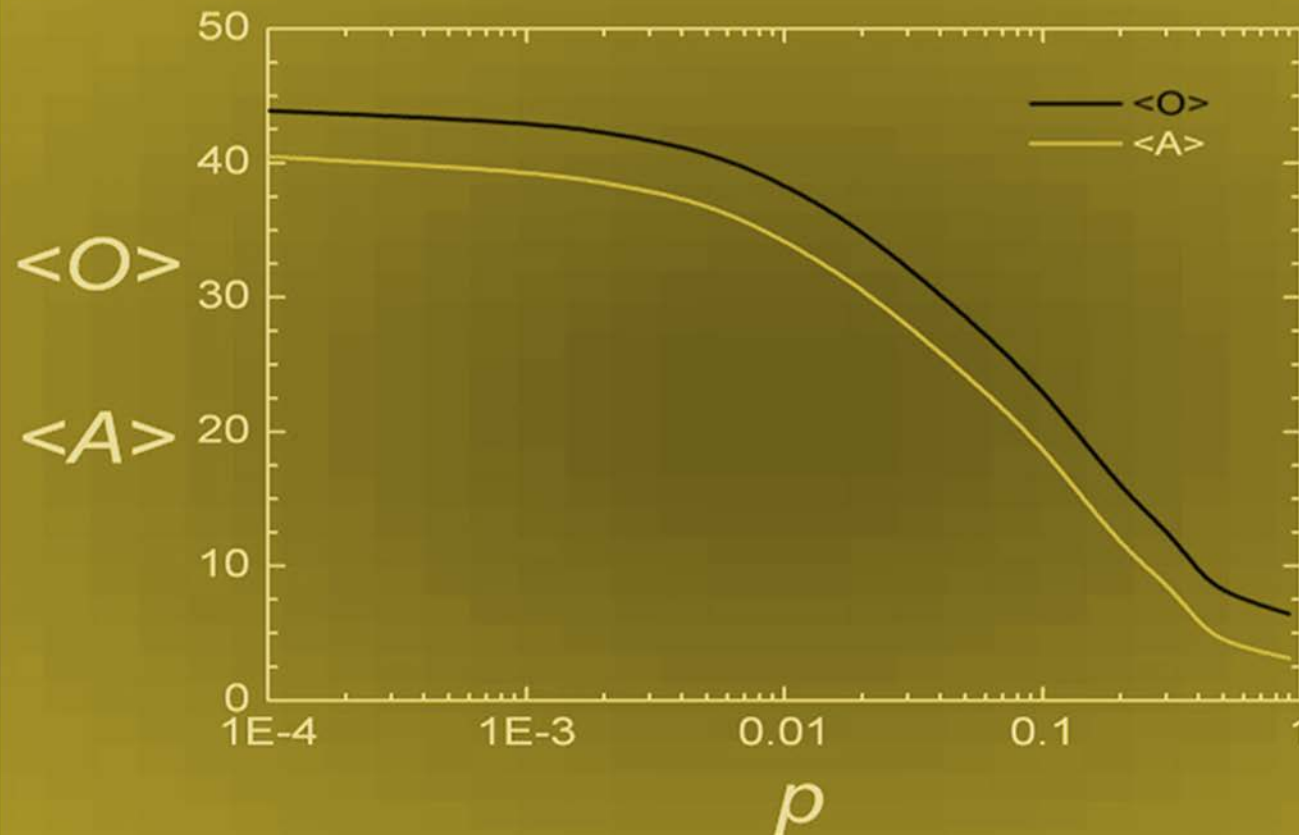
65



$p$ : disorder parameter

# Spatial Ultimatum Game

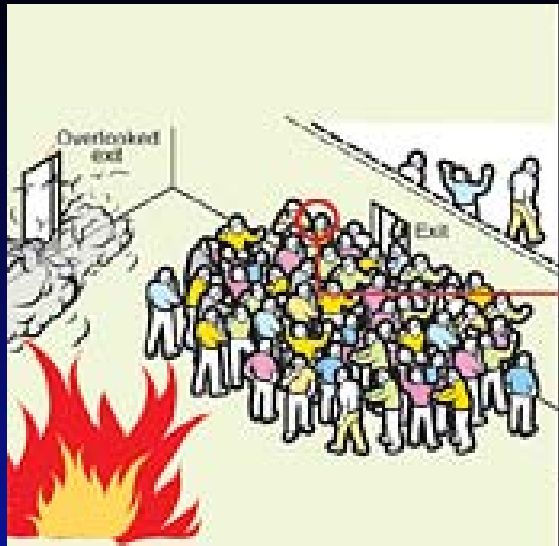
66



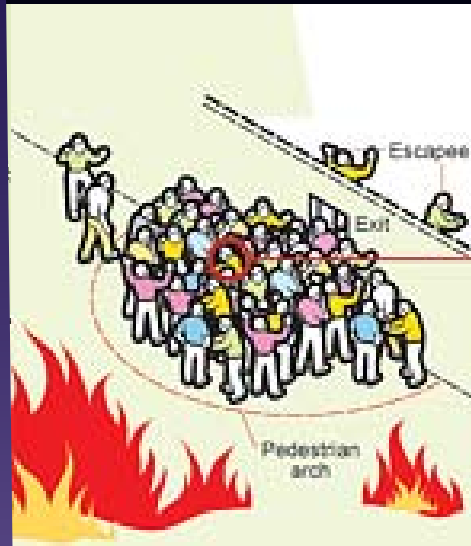
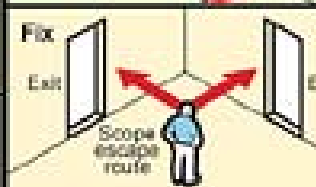
# Contents

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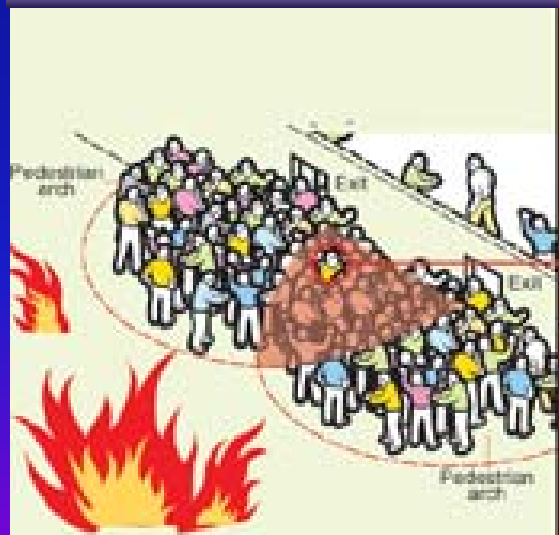
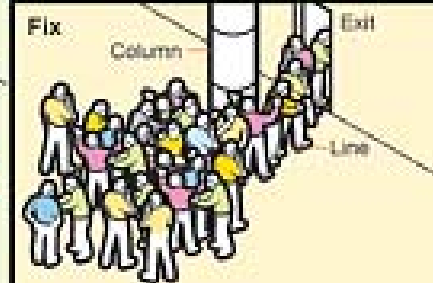
- 1.- Concepts of game theory
- 2.- 2x2 symmetric games
- 3.- Emergence of cooperation.
- 4.- Room evacuation and game theory.
- 5.-Lexicon evolution and game theory.



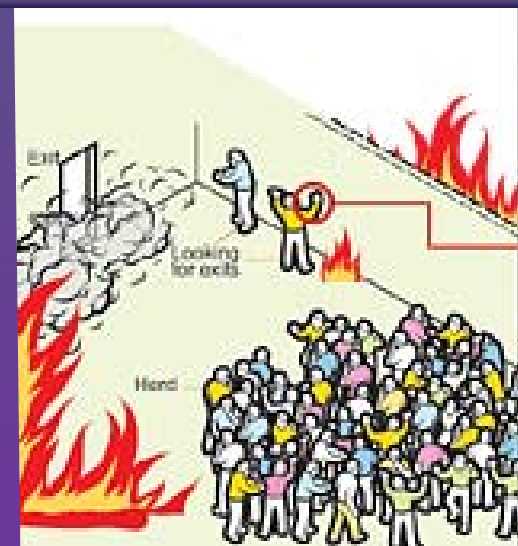
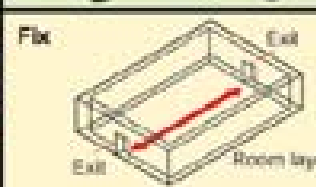
**Herding**



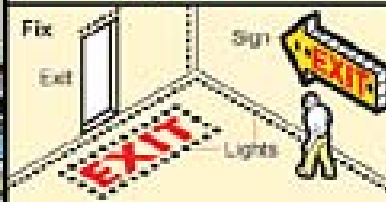
**Arch Formation**



**Disruptive Interference**



**Wall seeking**



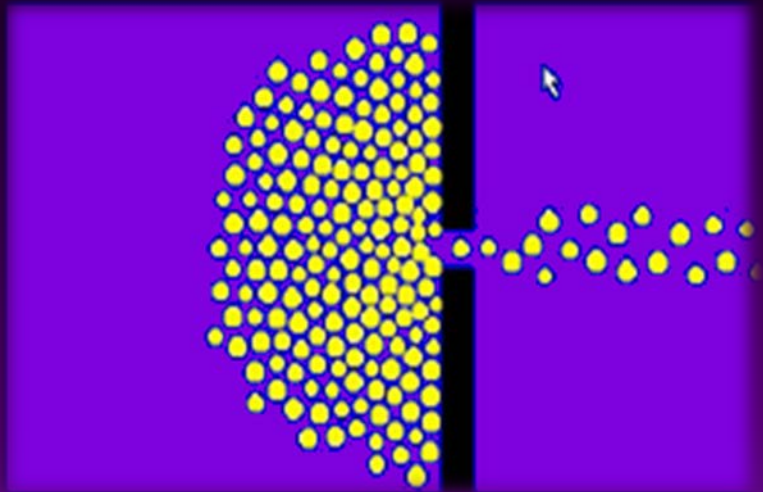
# Agent based models

69

Each individual has personal attributes

Rational agents get optimal escape route

Simulation based on Social Forces models  
or collision avoiding

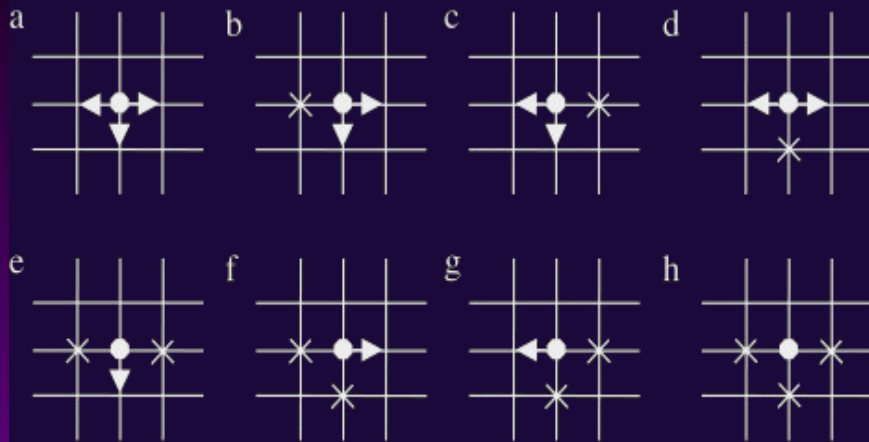


Newton's Second Law  
Repulsive interaction force  
Interactions with the walls

$$m_i \frac{d\vec{v}_i}{dt} = m_i \frac{\vec{v}_i^o(t)\vec{e}_i^o(t) - \vec{v}_i(t)}{\tau_i} + \sum_{j \neq i} \vec{f}_{ij} + \sum \vec{f}_{iw}$$

# Gas Lattice models

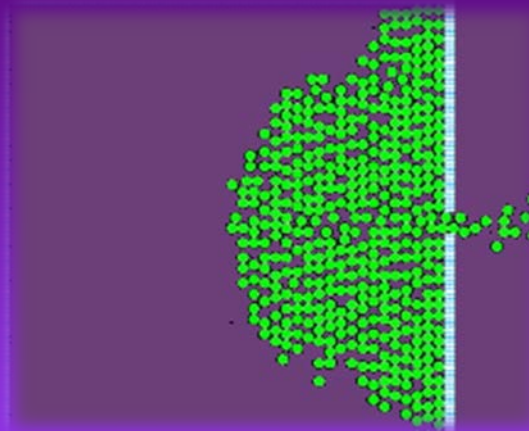
70



Discretize space into cells

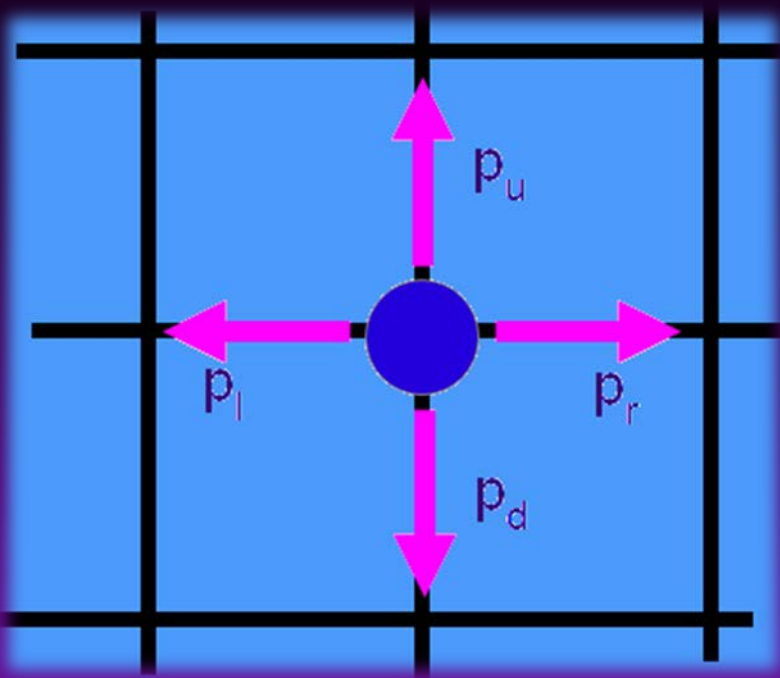
Individuals on a grid

Lack of social behaviour



# The movement of pedestrians

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At each time step, pedestrians prioritize the target direction (up, down, left, right) according to rational choice (reach the exit)

There is also a probability  $R < 1$  of a non rational choice (random selection). The movement will be decided according to a combination of both strategies

$$p_u = \frac{1}{4}R + (1 - R) \frac{(-\cos(\alpha))(1 - \text{sgn}(\cos(\alpha)))}{2Z}$$

$$p_d = \frac{1}{4}R + (1 - R) \frac{\cos(\alpha)(1 + \text{sgn}(\cos(\alpha)))}{2Z}$$

$$p_r = \frac{1}{4}R(1 - R) \frac{(-\sin(\alpha))(1 - \text{sgn}(\sin(\alpha)))}{2Z}$$

$$p_l = \frac{1}{4}R + (1 - R) \frac{\sin(\alpha)(1 + \text{sgn}(\sin(\alpha)))}{2Z}$$

# The interaction among pedestrians

72

Once they have made a choice, the pedestrians try to move to the selected site. But there are some restrictions.....

- 1) The site must be empty
- 2) The site might have been chosen by more than one pedestrian

When the site is empty and was chosen by more than one pedestrian, there is a competition among the interested individuals to decide who will make the move

There is a sort of game between the involved competitors, where individuals can adopt either a *cooperative* or a *defective* (non cooperative) behaviour



# The “payoff” matrix

73

	C	D
C	$1/2$	0
D	$1/P$	$1/(2P)$

If  $1 < P < 2$   $\longrightarrow$  Prisoner's Dilemma

If  $2 < P$   $\longrightarrow$  Stag Hunt

	$(n-1)C$	$(n-m-1)D$
C	$1/n$	0
D	$1/P$	$1/((n-m)^2P)$

# The temptation to defect

74

	$(n-1)C$	$(n-m-1)D$
C	$1/n$	0
D	$1/P$	$1/((n-m)^2P)$

From the individual point of view defecting is always better than cooperate ( $P < 2$ )

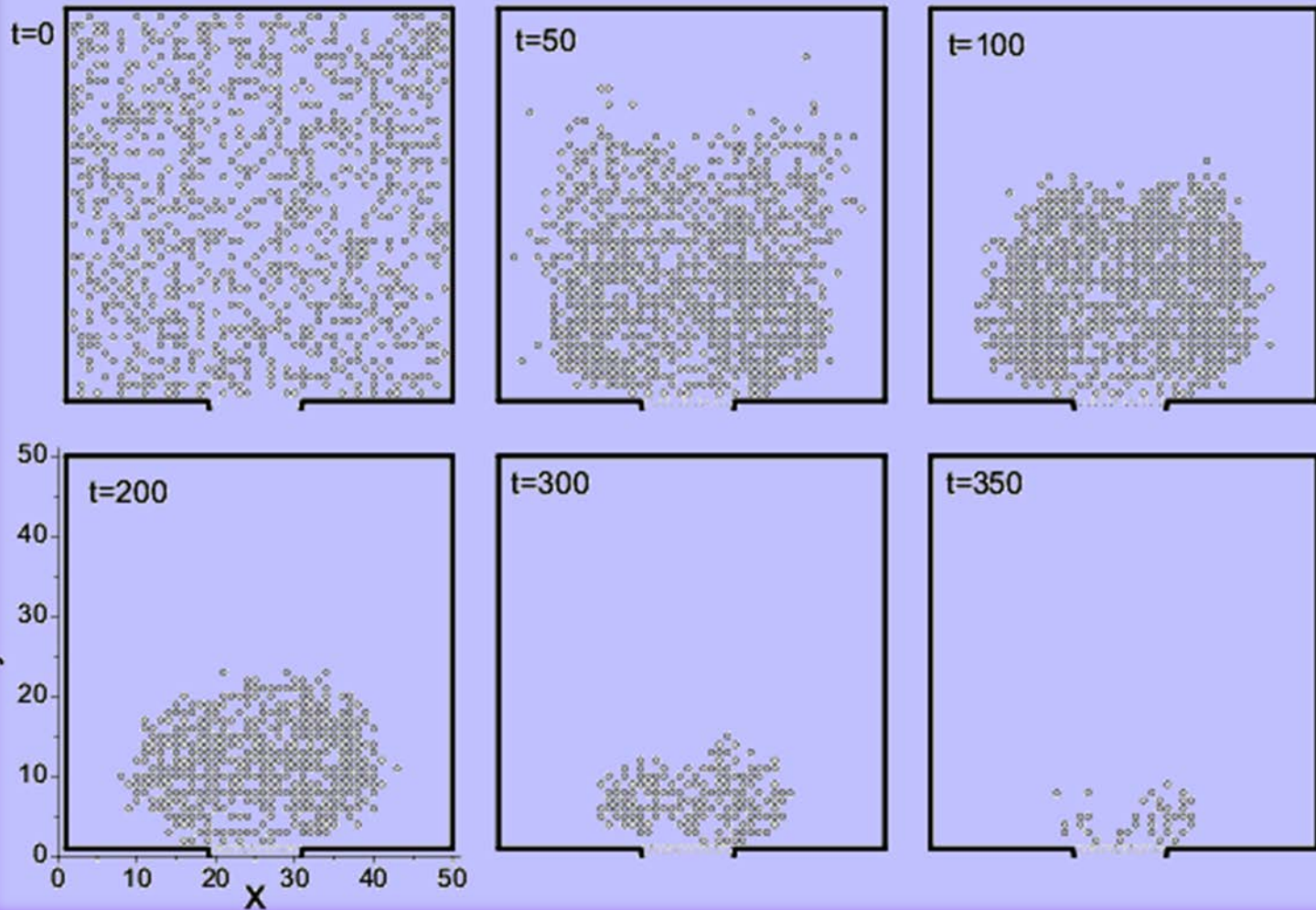
From the global point of view, at each encounter of two cooperators the chance of at least one of them moving to the desired site is higher than when defectors are involved

This is the analogous conditions on P.D. and S.H. iterative games:

$$P(D,C) + P(C,D) < 2 P(C,C) \rightarrow 1/P + 0 < 2 \times 1/2$$

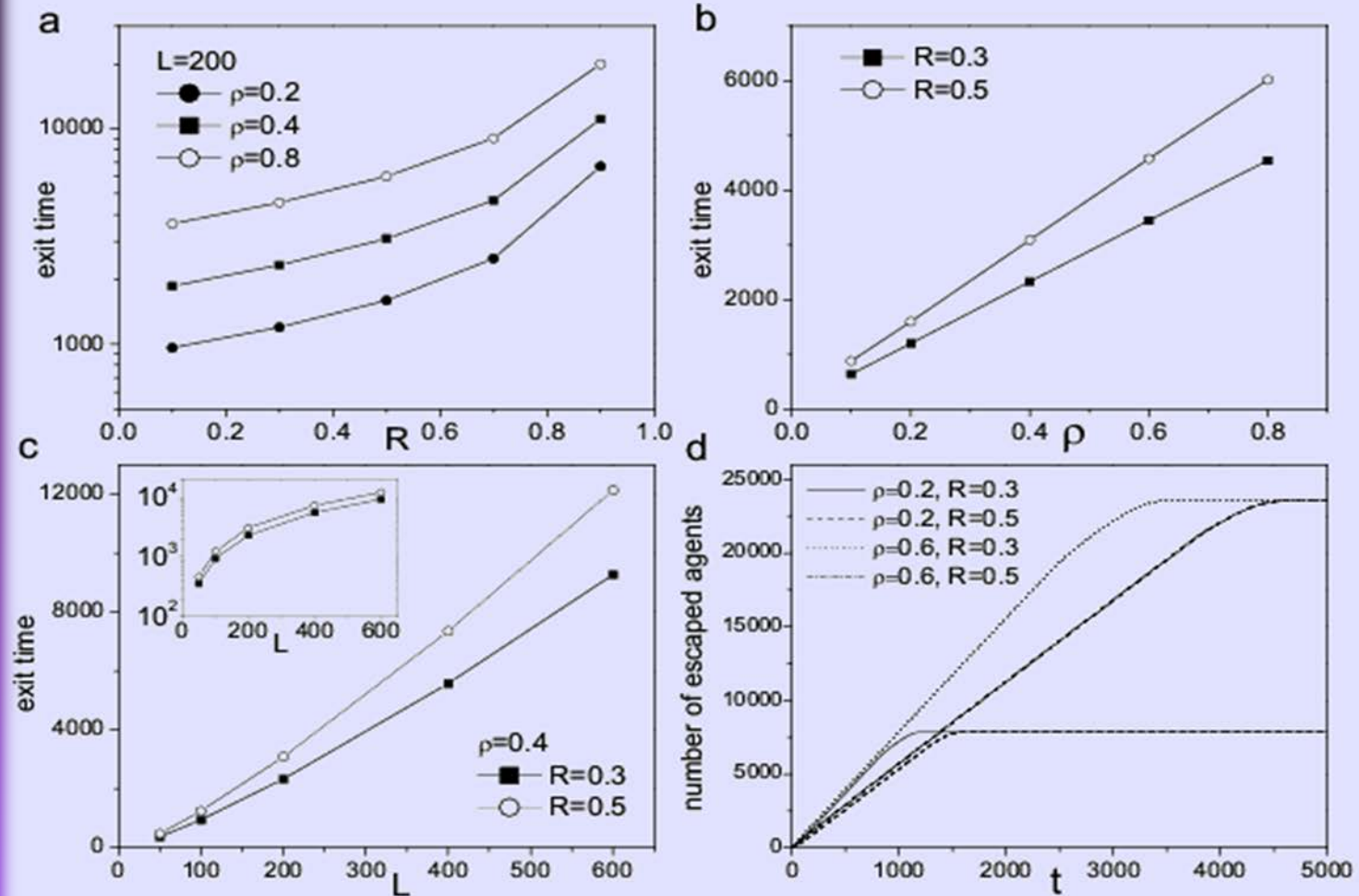
# Snapshots

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# Only cooperators

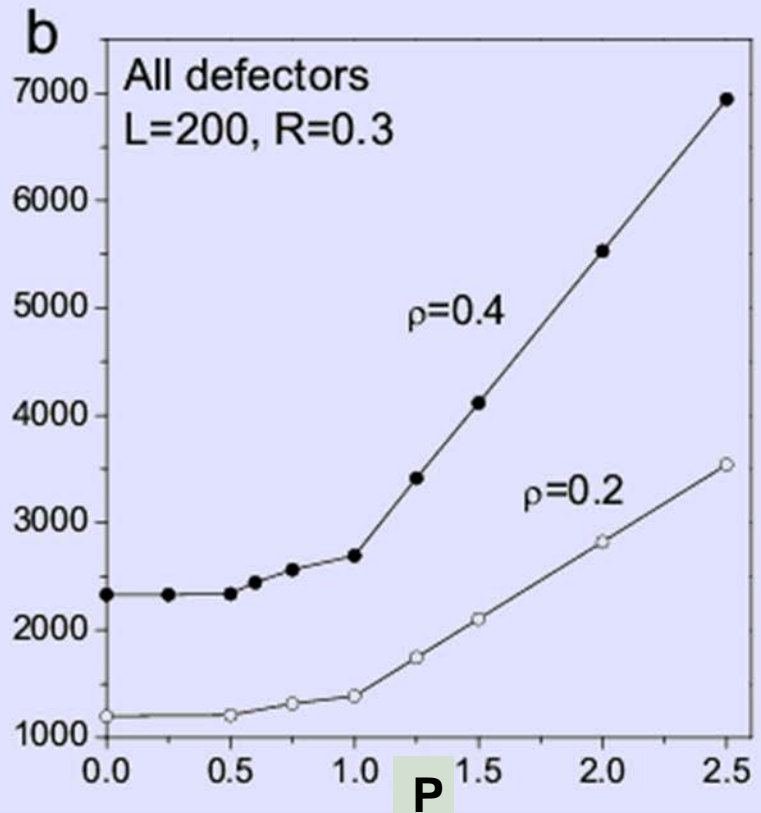
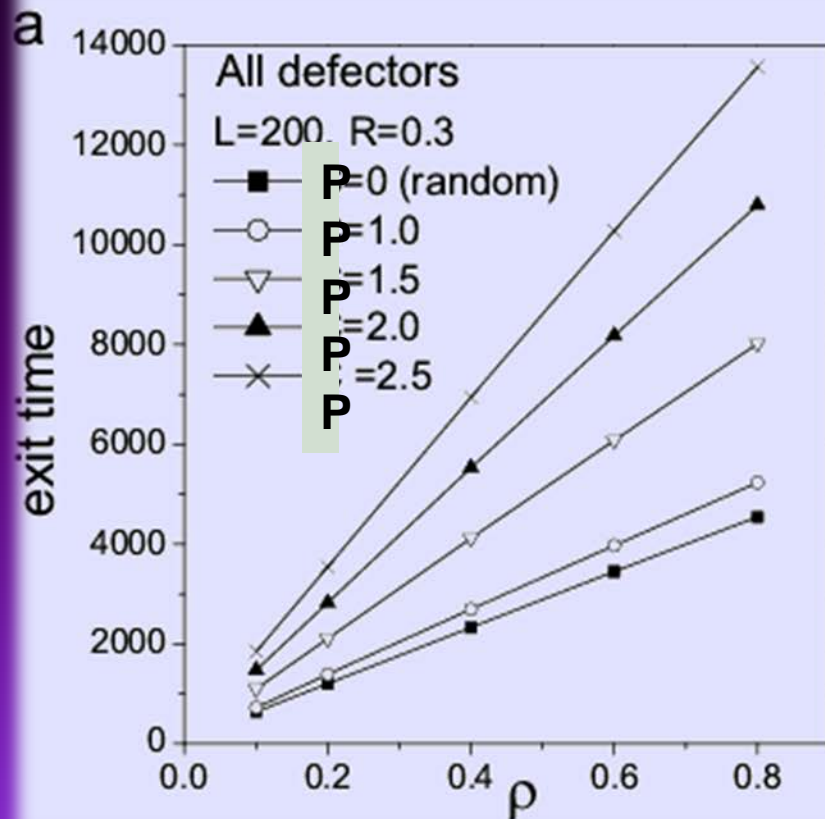
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$R$ : probability of random choice     $\rho$ : Initial density     $L$ : Size of the room

# Only defectors

77



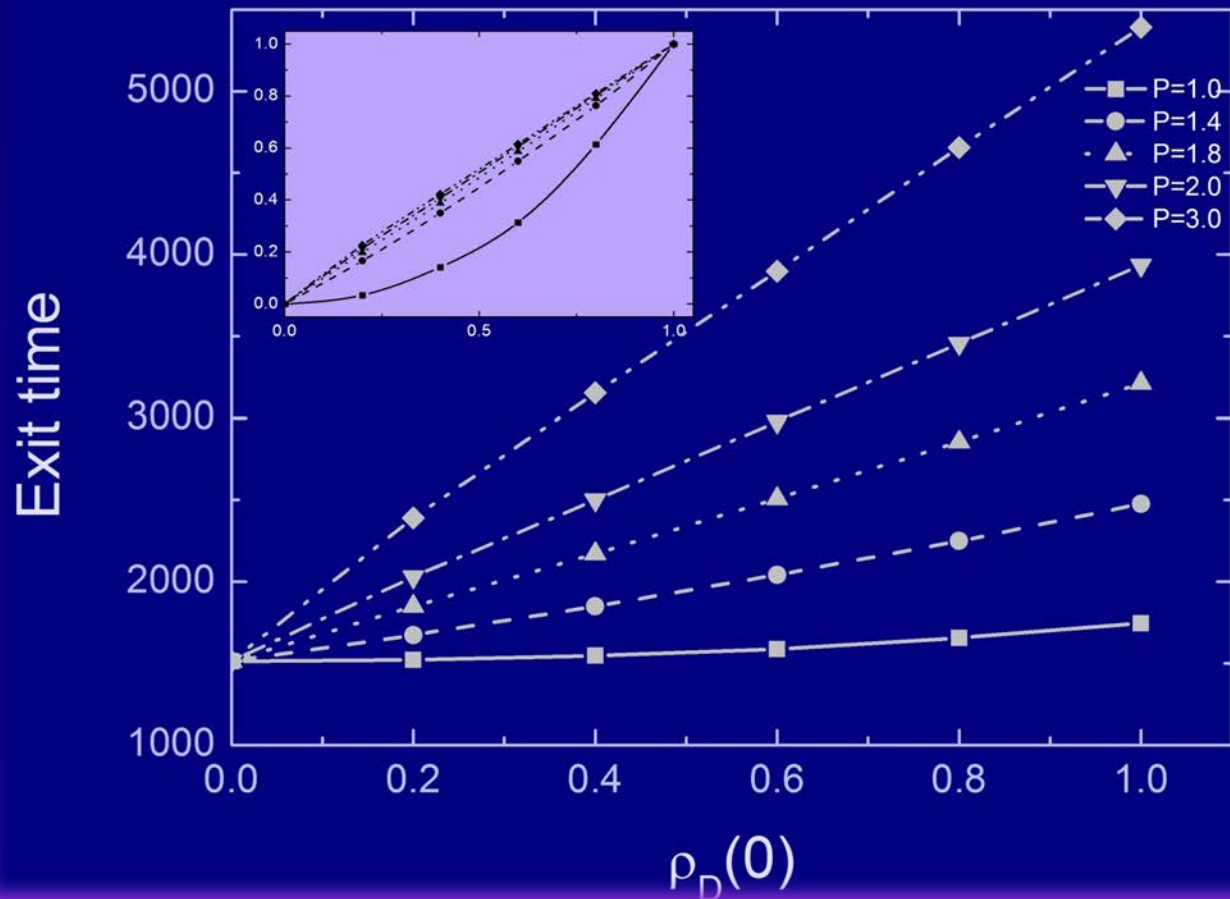
$\rho$ : Initial density

P: Defector penalization

# Mixed populations

78

$$t_n(\rho_D) = (t(\rho_D) - t(0)) / t(1)$$



$\rho_D(0)$ : Initial D proportion

P: Defector penalization

# Rationale

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Cooperators are always overcome when competing with defectors

Nevertheless, the emerge and prevalence of cooperation has been observed in several examples as an effect of the advantage of mutual cooperation

To take profit from mutual cooperation, cooperation must conform clusters, resisting the invasion by defectors

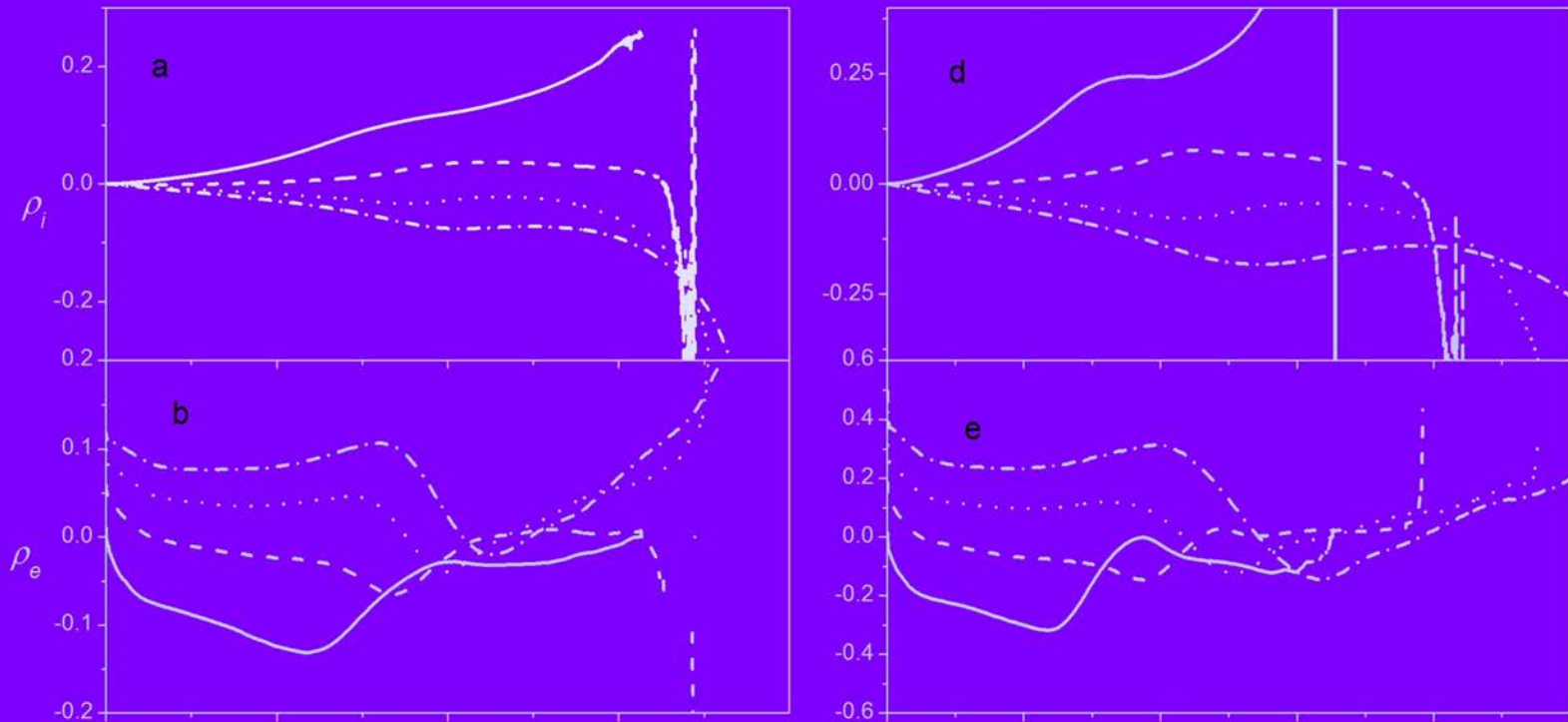
We will measure

- 1)  $\rho_i(t)$ : Difference between instantaneous and initial fraction of **C** over the initial fraction of **C**
- 2)  $\rho_e(t)$ : Difference between the fraction of **C** at the exit and the fraction of **C** within the room over the fraction of **C** within the room
- 3)  $C_C$ : Ratio between the fraction of **C** neighbours of a **C** and the instantaneous fraction of **C** in the room

We look for effects of mutual cooperation and the formation of clusters of cooperators

# Cooperators dynamics: Fractions of C

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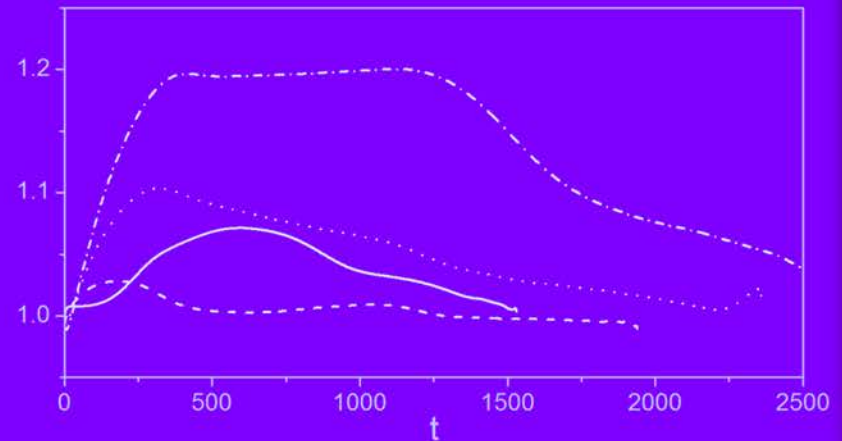
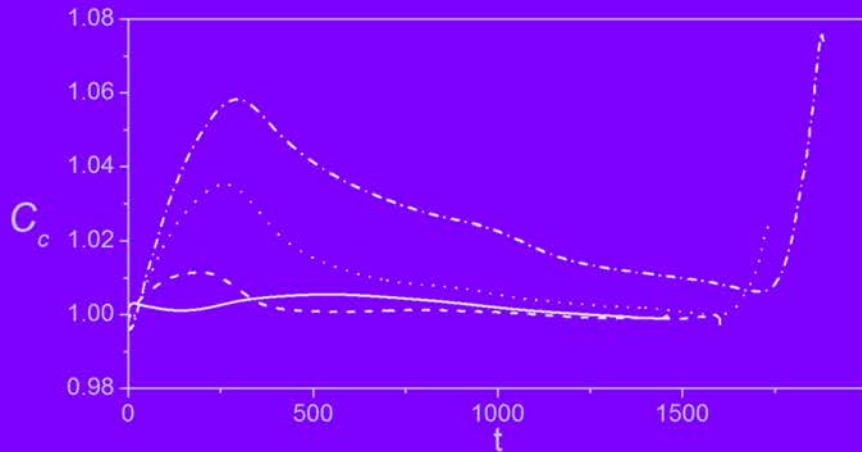
— P=1.0  
- - - P=1.4  
... P=1.8  
- · - P=2.2

- 1)  $\rho_i(t)$ : Difference between instantaneous and initial fraction of **C** over the initial fraction of **C**
- 2)  $\rho_e(t)$ : Difference between the fraction of **C** at the exit and the fraction of **C** within the room over the fraction of **C** within the room



# Cooperators dynamics: Clustering

81



- P=1.0
- - - P=1.4
- ..... P=1.8
- · - · P=2.2

$C_c$ : Ratio between the fraction of  $C$  neighbors of a  $C$  and the instantaneous fraction of  $C$  in the room

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- 1.- Concepts of game theory
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# Naming Games

83

Interactions of  $N$  agents who try to communicate and need to conform a lexicon, i.e. a system of Name-Object associations

The agents can keep in memory different words, can speak or hear

At each time step 2 agents, a transmitter and a receiver, are randomly selected

The transmitter communicates a name to the receiver  
(if the transmitter has nothing in memory –at the beginning- it invents a name)

-if the receiver already has the name in its memory → success  
else → failure

# Naming Games

84

Success : the speaker and hearer retain the uttered word as the correct one and cancel all other words from their memory

Speaker

JUYFE  
PUFC  
RETS

Hearer

PUFC  
GIUT  
BOPI



Speaker

PUFC

Hearer

PUFC

Failure : the hearer adds to its memory the word given by the speaker

Speaker

JUYFE  
PUFC  
RETS

Hearer

KREC  
GIUT  
BOPI



Speaker

JUYFE  
PUFC  
RETS

Hearer

KREC  
GIUT  
BOPI  
PUFC

# Bimatrix Naming Game

85

In the model, the individuals can communicate through a simple system of sounds or signals .

The use and interpretation of each one of the signals is defined by a couple of matrices, the transmitter matrix  $T$  and the receiver matrix  $R$ .

There are  $s$  sounds or signal and  $o$  objects or concepts,  
The element  $t_{ij}$  of the  $o \times s$  transmitter matrix contains information about the probability that the individual refers to concept  $i^{\text{th}}$ , using the  $j^{\text{th}}$  signal.

The  $s \times o$  receiver matrix contains the reciprocal information, i.e.  $r_{ij}$  is the probability that the individual associates the signal  $i^{\text{th}}$ , to the  $j^{\text{th}}$  concept.

$R$  is not necessarily the transpose of  $T$

# Bimatrix Naming Games

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O  
b  
j  
e  
c  
t

Signal

$$\begin{pmatrix} t_{11} & t_{12} & t_{13} & t_{14} \\ t_{21} & t_{22} & t_{23} & t_{24} \\ t_{31} & t_{32} & t_{33} & t_{34} \end{pmatrix}$$

S  
i  
g  
n  
a  
l

Object

$$\begin{pmatrix} o_{11} & o_{12} & o_{13} \\ o_{21} & o_{22} & o_{23} \\ o_{31} & o_{32} & o_{33} \\ o_{41} & o_{42} & o_{43} \end{pmatrix}$$

$$\sum_{j=1}^s t_{ij} = \sum_{j=1}^o r_{ij} = 1$$

# Bimatrix Naming Games

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Communication Matrix:

$$C(a, b) = T^a R^b$$

S  
i  
g  
n  
a  
l  
e  
d

O  
b  
j  
e  
c  
t

Perceived object

$$\begin{pmatrix} c_{11} & c_{12} & c_{13} \\ c_{21} & c_{22} & c_{23} \\ c_{31} & c_{32} & c_{33} \end{pmatrix}$$

$$c_{ij} = \sum_{k=1}^s t_{ik} r_{kj}$$

$$CP(a, b, k) = \sum_{i=1}^s t_{ik}^a r_{ki}^b = c_{kk}(ab)$$

# Bimatrix Naming Games

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Communicative Power: individuals  $a$  and  $b$ , object  $k$

$$CP(a, b, k) = \sum_{i=1}^s t_{ik}^a r_{ki}^b = c_{kk}(ab)$$

Communicative Power between  $a$  and  $b$

$$CP(a, b) = \frac{\sum_{k=1}^o CP(a, b, k)}{o} = \frac{\text{Tr } C(a, b)}{o}$$



# Bimatrix Naming Games

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## Imitator

- The individual samples the transmission and reception behavior of the environment to build up its own behavior, by imitating the others.
- The imitators adopts the average transmission and
- reception behaviours of the system.

## Calculator

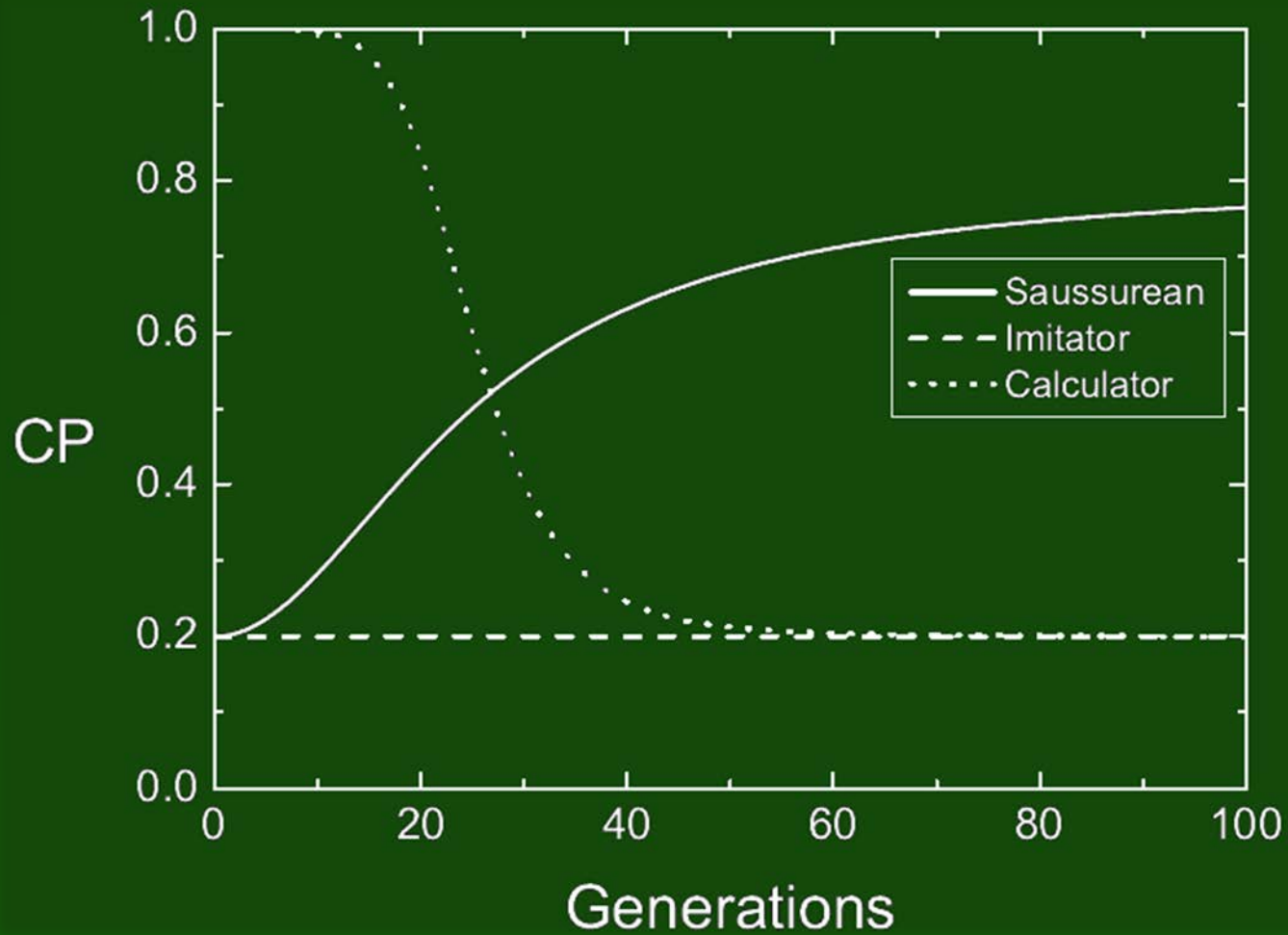
- This individuals seeks to optimize its role as transmitter and receiver.
- With this rationale, the individuals adopts the mean transmission behavior to build up its receiver matrix and vice versa

## Saussurean

- This individuals only samples the transmission behavior of the population and coordinates its reception behavior to be affine to its own transmission.

# Bimatrix Naming Games

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# Bimatrix Naming Games

91

Each lexicon is a strategy

Individuals can be transmitters and receiver

The payoff is the communicative power

$$CP(a, b) = \frac{1}{2o} \sum_{i=1}^o \sum_{j=1}^s (t_{ij}^a r_{ji}^b + t_{ij}^b r_{ji}^a)$$

Consider evolutionary dynamics

# Bimatrix Naming Games

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$$CP(a, a) = \frac{1}{o} \sum_{i=1}^o \sum_{j=1}^s (t_{ij}^a r_{ji}^a)$$

The optimum  $R$  matrix has  $r_{ji} = 1$  when  $t_{ij}$  is the largest value

The maximum communicative power will be obtained when  $T$  has at least one 1 in every column (if  $o > s$ ) or in every row (if  $o < s$ ).

When  $o = s$  then  $T = R^\dagger$ .

Matrices containing either 0 or 1 in their elements are called binary matrices

# Bimatrix Naming Games

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$$P(a, b) = \sum_{i=1}^o \sum_{j=1}^s (t_{ij}^a r_{ji}^b + t_{ij}^b r_{ji}^a) = \frac{1}{2} (\text{Tr}(T^a \cdot R^b) + \text{Tr}(T^b \cdot R^a))$$

A lexicon  $a$  is a Strict Nash equilibrium if and only if  $o = s$  with  $T$  being a permutation matrix and  $R$  its corresponding transpose one.

A permutation matrix is a binary matrix with the additional constraint of having only one element equal to 1 in each row and column.

This strong condition implies that in such a lexicon there are bijective relations between the set of signals and objects, one word to each object and vice versa.

# Bimatrix Naming Games

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The cases  $o \neq s$  are more interesting.

No Strict Nash Equilibria or Evolutionary stable lexicons  $\longrightarrow$  Simple Equilibria

- (1) The elements of  $T$  and  $R$  must be numbers in the interval  $[0,1]$ .
- (2) all the non zero elements of a column of  $T$  and  $R$  are identical.
- (3)  $R^\dagger$  is in the support of  $T$ , that means that if the element  $t_{ij}$  is non null,  $r_{ji}$  must be non null.

Homonymy is possible, but with restrictions. If some objects are associated to the same set of signals, none of them can have associations to signals not belonging to the set.

A reciprocal condition exist for synonymy. If some signals are associated to a group of objects, none of them can have associations to objects outside this set.

# Bimatrix Naming Games

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$$\begin{bmatrix} 1 & 0 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \end{bmatrix} \quad \begin{bmatrix} 1 & 0 & 0 \\ 0 & 0 & 1 \\ 0 & 1 & 0 \end{bmatrix} \quad \begin{bmatrix} 0 & 1 & 0 \\ 1 & 0 & 0 \\ 0 & 0 & 1 \end{bmatrix} \quad \begin{bmatrix} 0 & 0 & 1 \\ 0 & 1 & 0 \\ 1 & 0 & 0 \end{bmatrix} \quad \left\{ \begin{bmatrix} 0 & 1 & 0 \\ 0 & 0 & 1 \\ 1 & 0 & 0 \end{bmatrix} \quad \begin{bmatrix} 0 & 0 & 1 \\ 1 & 0 & 0 \\ 0 & 1 & 0 \end{bmatrix} \right\}$$

Strict Nash Equilibrium

$$\left\{ \mathcal{T} = \begin{bmatrix} 0 & 1 & 0 \\ 0 & 1 & 0 \\ 1 - x & 0 & x \end{bmatrix} \quad \mathcal{R} = \begin{bmatrix} 0 & 0 & 1 \\ 1 - y & y & 0 \\ 0 & 0 & 1 \end{bmatrix} \right\}$$

Nash Equilibrium

$$\left\{ \mathcal{T} = \begin{bmatrix} 1 - x & x & 0 \\ 1 - x & x & 0 \end{bmatrix} \quad \mathcal{R} = \begin{bmatrix} 1 - y & y \\ y & 1 - y \\ 0 & 0 \end{bmatrix} \right\}.$$

Nash Equilibrium

$$\begin{bmatrix} 1 - x & x & 0 \\ x & 1 - x \end{bmatrix} \quad \begin{bmatrix} y & 0 \\ y & 1 - y \\ 0 & 1 - y \end{bmatrix}.$$

Not Equilibrium

# Evolutionary Naming Games

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N individuals

Lexicon dynamics

Underlying complex network

Network dynamics



# Evolutionary Naming Games

97

A given lexicon will be defined by the strength of the association between a given word  $s_k$  and an object  $o_i$ . These strengths will be upload to a  $o \times s$  matrix,  $\mathbf{M}$  adopting values within the interval  $[0, 1]$ .

The success of the interaction occurs when both individuals share the same object-word association.

During the interaction, the speaker chooses a given meaning and uses a word to express it according to the lexical matrix, using the stronger object-word association.

The hearer will then compare whether his lexicon also associates the chosen word with the meaning denoted by the speaker. If this happens the interaction is considered a success

# Evolutionary Naming Games

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The defined lexical matrices  $M$  are not normalized.

The normalization is not unique and depends on the role of the agent and the chosen normalization is in correspondence with previously discussed ideas.

When the individual  $i$  is a speaker, the matrix will be normalized according to the rows, such that the sum of the value in each row equals one.

When the individual plays the role of hearer, the normalization will be performed according to the columns.

$$t_{ij}^a = \frac{m_{ij}^a}{\sum_{j=1}^s m_{ij}^a}$$

$$r_{ij}^a = \frac{m_{ij}^a}{\sum_{i=1}^s m_{ij}^a}$$

A node  $i$  is randomly chosen

One of its neighbors,  $j$ , is selected.

A third node  $k$ , not connected with  $i$  is randomly chosen

The lexical distance between  $i$ - $j$ ,  $i$ - $k$  is compared

$$d_{ab}^l = \frac{1}{o \cdot s} \sqrt{\sum_{i=1}^o \sum_{j=1}^s (t_{ij}^a - t_{ij}^b)^2}$$

The link between  $i$ - $j$  is broken and a new link between  $i$ - $k$  is created according to certain probability, depending on the lexical distance.

# Both Dynamics

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The simulation performs  $N * t_r$  cultural steps followed by  $N * t_n$  network steps

Repertoire dynamics favor convergence

Network dynamics favors fragmentation and freezes the lexical dynamics

